



MIT Integrates eCommerce with SAP

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Michael McNamara, C.P.M.



Agenda

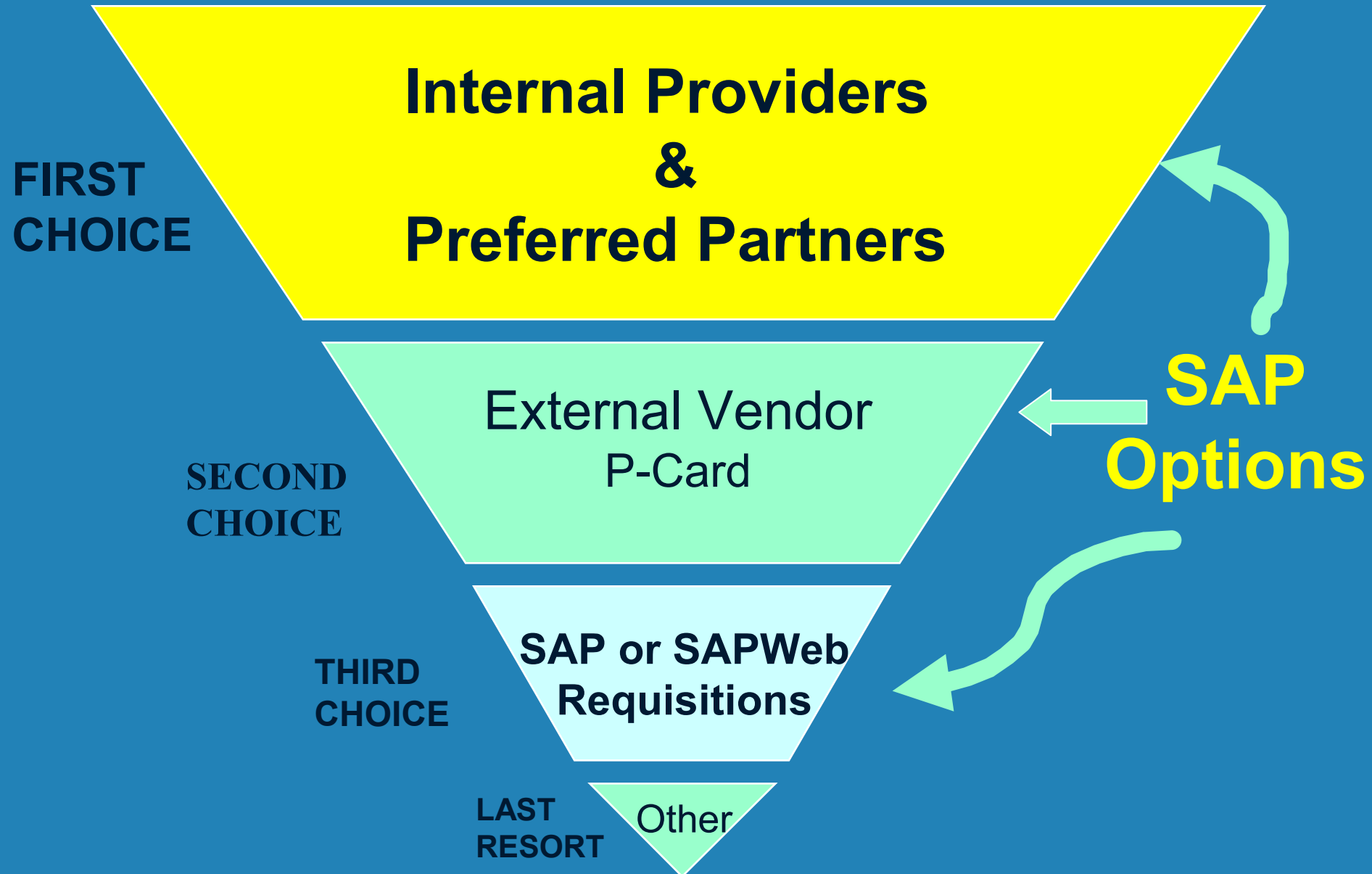
- General Information
- MIT Procurement Strategy
- Why eCommerce
- MIT eCommerce Tools
- Future Consideration
- Current Statistics
- Closing Remarks and Questions



MIT General Information

- 10,000 students 8,200 faculty/staff
- 15,000 Cost Objects
- \$350-400 million spend/year
- 85,000 purchase orders/year
- 20,000+ vendors on file
- Reengineering 1995
 - Partnerships July 1996
 - Implemented SAP September 1996
 - Procurement Strategy

The MIT Procurement Strategy



Why eCommerce?

- U.S. Business-to-Business eCommerce predicted to climb to \$2.8 trillion by 2003
- 90% will be Internet-based
- eCommerce will account for 24% of all B2B transactions



Why eCommerce at MIT

- MIT web oriented
- Allows for local placement of orders
- Decreases order fulfillment cycle
- Reduce/eliminate training
- Tool to help achieve Procurement Strategy
- Allows purchasing personnel to concentrate on value added services



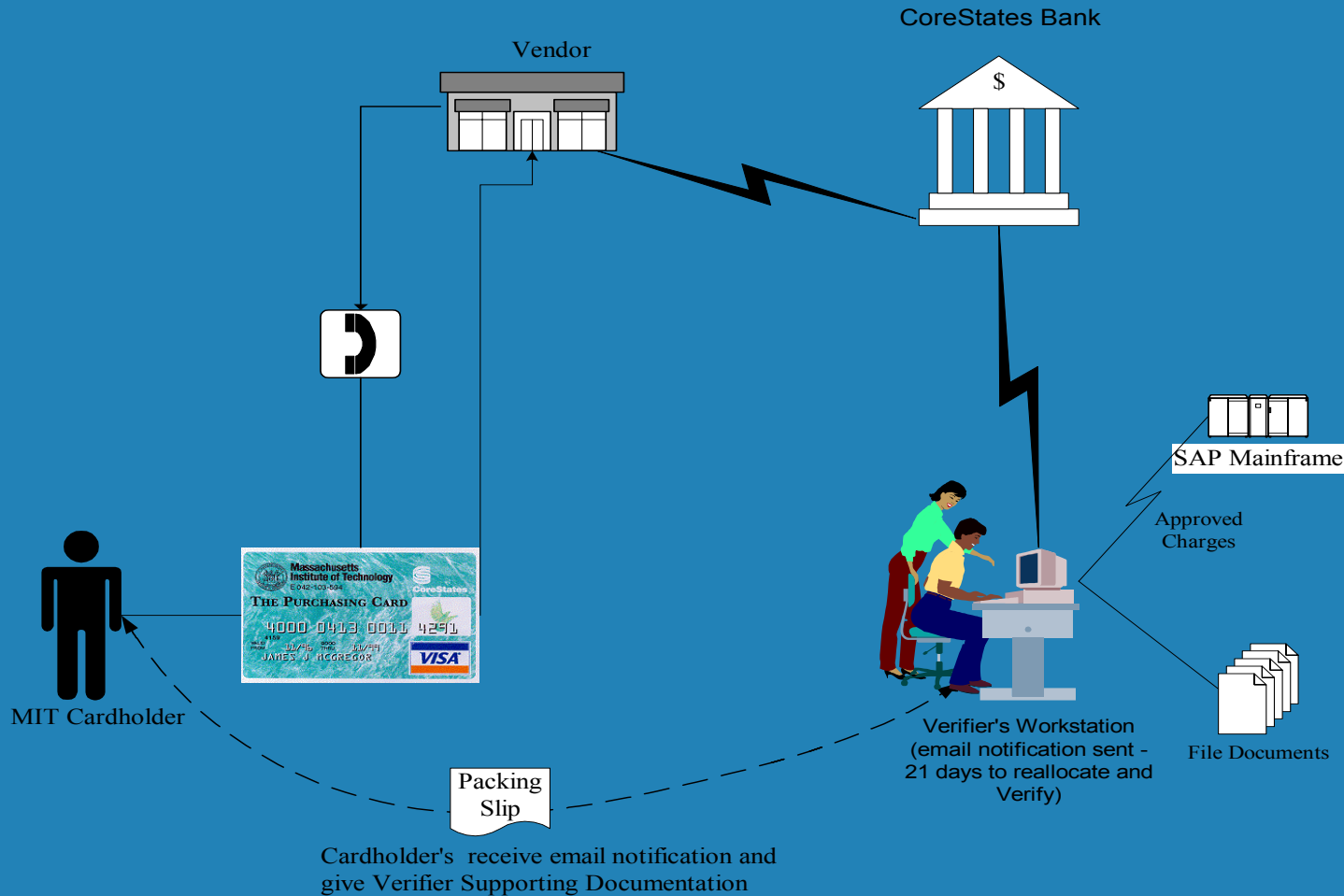
MIT E-Commerce Tools

- P-Card – receives electronic files and uses SAP workflow for approvals
- SAPweb – MIT developed web requisitioning front-end to SAP
- ECAT - electronic catalog, ordering and payment system

MIT Procurement Card

- Daily transaction and monthly billing files sent via FTP into drop box
- MIT designed ABAP program used to upload into SAP as Parked Documents
- Workflow used to route to Approver
- Allows reallocation of Cost Object and G/L Accounts

MIT P-Card Process Flow





Number of entries 286

Click on EX Column to execute

	St	EX	Description	AT	Rec. on	Substitute for
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 100350H00LE POLAND SPG WT \$ 8.00		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 100824H00LE PEARL ART & C \$ 10.14		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 100171H00LE AN ADJUSTMENT \$(76.95)		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 100171H00LE AN ADJUSTMENT \$(195.95)		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 100658H00LE ORIEL INSTRUM \$ 265.78		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 100171H00LE AN ADJUSTMENT \$(29.95)		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 100202H00LE ON PAPER \$ 54.00		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 100205H00LE AMAZON.COM * \$ 23.90		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 100387H00LE 21ST CENTURY_ \$ 1495.50		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 100401H00LE AIN PLASTICS_ \$ 217.51		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 100248H00LE VIDEOTRANSFER \$ 41.00		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 100062H00LE AMERSHAM PHAR \$ 55.00		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 100062H00LE ROCHE DIAGNOS \$ 492.80		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard CCADM H00LE BERTUCCI'S #0 \$ 84.00		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard CCADM H00LE MIT HARVARD C \$ 78.95		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard CCADM H00LE EDUCAUSE \$ 120.00		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard CCADM H00LE RISTORANTE TO \$ 207.35		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard CCADM H00LE SKILLPATH/COM \$ 199.00		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard CCADM H00LE HIGH PRESSURE \$ 183.70		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard CCADM H00LE DELL'S APPLIA \$ 151.95		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard CCADM H00LE AVIS RENT-A-C \$ 70.22		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard CCADM H00LE ACTIVE CAMBRI \$ 39.67		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard CCADM H00LE MIT HARVARD C \$ 84.97		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard CCADM H00LE UNIVERSITY ST \$ 20.76		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard CCADM H00LE STRUCTURE PRO \$ 75.50		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard CCADM H00LE FRAMEKING EXP \$ 14.76		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 101341H00LE OMEGA ENGINEE \$ 488.40		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 101342H00LE DKC*DIGI KEY_ \$ 149.42		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 101332H00LE PICANTE MEXIC \$ 50.95		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 101341H00LE UWR SCIENTIFI \$ 13.35		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 101319H00LE AUSTIN GRILL- \$ 28.68		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 101331H00LE ALIBRIS*BOOKS \$ 38.95		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 101316H00LE DKC*DIGI KEY_ \$ 390.14		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 101316H00LE AVNET ELECTRO \$ 243.10		03/28/2000	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIPCard 101316H00LE BORDERS.COM_ \$ 53.10		03/28/2000	



Display currency Fast entry Tax amounts

Can Post here by clicking Document>Post or
Reallocate by clicking on Fast Entry Screen

Document date 03/21/2000 Doc. type SC Company code COR
Posting date 03/28/2000 Period 9 Currency USD
Document number 200050975 Fiscal year 2000 Translation dte 03/28/2000
Reference 100350H00LE Trading part.BA
Doc.header text 20000323 Texts exist

Line items

#	PK	GLacct	GLacctDesc	CCenter	Order	WBS	Line item text	Amount
1	50	200030	VISA Purch				Visa Ref#: 24	8.00-
2	40	420226	Materials	1633500			POLAND SPG WTR	8.00

D 8.00 C 8.00 Itm 2 8.00

Other line items

PstKy Account Sp.G/L Trans.type New co.code

☐ MIT ☐ Calculate tax

Post Document

Modify G/L Account Or Cost Object

Split Dollar

Amount up to 999 times

Other line items

PstKy		Account		Sp.G/L		Trans.type		New co.code	
-------	--	---------	--	--------	--	------------	--	-------------	--

SAPWeb Requisitioning

- MIT developed web front end
- SAP Gui not required
- Digital Certificate authentication
- Easy to use
- Functionality
 - Create requisition
 - Display requisition
 - Display Purchase Order
 - Find a requisition

Welcome to

SAPweb

MIT's web interface to purchasing in SAP



NOTICE: VWR Scientific can now be accessed from the SAPweb home page.
Follow the link under 'Partner Vendors' in the [Purchasing section](#).

[Getting Started](#) | [Purchasing](#) | [Practice](#) | [Related Web Pages](#)

Getting Started

[About SAPweb](#)
[Get Web Certificates](#)
[Requirements for using SAPweb](#)
[Business Rules for purchasing at MIT](#)
[Special Requisitions](#) (Blanket Orders, Subcontracts, Change Orders)
[Training](#)

Purchasing

[Create a Requisition](#)
[Display a Requisition](#)
[Find a Requisition](#)
[Display a Purchase Order](#)

Partner Vendors

[NECX](#)
[Office Depot](#)
[BOC Gases](#)
[VWR Scientific](#) << **NEW!**

Practice

Create a PRACTICE Requisition (*coming soon*)
Display a PRACTICE Requisition (*coming soon*)
Find a PRACTICE Requisition (*coming soon*)



Create SAP Requisition

Initial Screen: Specify type of requisition



External Vendor

External Vendor

Internal Provider

Number of line items on requisition form: 1 to 5

Generate Req Form



Start

Purchasing PS1 (1)

RealPlayer: NetR...

Create SAP R...

Microsoft PowerP...

3Com



4:46 PM



Create SAP Requisition

This Requisition will be created against the Production SAP system. Real funds will be committed.



General Information

These will be applied to all line items. You will NOT be able to override these values for individual items.

Field	Value
Requisitioner	Requisition created by: <i>UserId: mcnamara</i> <i>Name : Michael J Mc Namara</i>
	Requisitioner: (name of person for whom goods are being requisitioned) <input type="text" value="MNamara"/>
Delivery Options	Deliver To: (name) <input type="text" value="MNamara"/>
	Deliver Loc: (MIT Bldg-Room/Phone Required) <input type="text" value="E19-370"/> / <input type="text" value="3/7247"/>
Vendor	Desired Vendor: (six-digit SAP vendor code) <div>Name Search (Lookup vendor by name)</div> <div><input type="text" value="10002"/> <input type="text" value="HARVARD COOPERATIVE SOCIETY"/></div>
Other Tracking	Requisition Tracking Number: (if any, e.g. purchase number) <input type="text"/>

<p>Line Item 00030</p> <p>Clear Item</p> <p>Copy Previous</p>	<p>(mm/dd/yyyy)</p> <p><u>Short Text:</u></p> <p>Books</p> <p>Add more text to line item: <input type="button" value="+"/></p> <p><u>Quantity:</u> <input type="text" value="15"/> <u>Units:</u> <input type="text" value="EA"/> <input type="button" value="+"/> X <u>Price per Unit:</u> <input type="text" value="20"/></p> <p><u>Delivery Date:</u> <input type="text" value="04/23/200"/> <u>Material Group:</u> <input type="text" value="1810"/> <input type="button" value="+"/></p> <p>(mm/dd/yyyy)</p>	<p>Line Item Total <input type="text" value="100.0"/></p> <p><u>Distrib:</u> <u>Cost Obj:</u> <u>G/L Acct:</u></p> <p><input type="text" value="100"/> % <input type="text" value="164370"/> <input type="text" value="42080"/> <input type="button" value="+"/></p> <p><input type="text" value=""/> % <input type="text" value=""/> <input type="text" value=""/> <input type="button" value="+"/></p> <p><input type="text" value=""/> % <input type="text" value=""/> <input type="text" value=""/> <input type="button" value="+"/></p> <p>Distrib. percents must total 100%</p> <p>Line Item Total <input type="text" value="\$100.0"/></p>
<p>Line Item 00040</p> <p>Clear Item</p> <p>Copy Previous</p>	<p><u>Short Text:</u></p> <p>Books</p> <p>Add more text to line item: <input type="button" value="+"/></p> <p><u>Quantity:</u> <input type="text" value="12"/> <u>Units:</u> <input type="text" value="EA"/> <input type="button" value="+"/> X <u>Price per Unit:</u> <input type="text" value="15"/></p> <p><u>Delivery Date:</u> <input type="text" value="04/23/200"/> <u>Material Group:</u> <input type="text" value="1810"/> <input type="button" value="+"/></p> <p>(mm/dd/yyyy)</p>	<p><u>Distrib:</u> <u>Cost Obj:</u> <u>G/L Acct:</u></p> <p><input type="text" value="100"/> % <input type="text" value="164370"/> <input type="text" value="42080"/> <input type="button" value="+"/></p> <p><input type="text" value=""/> % <input type="text" value=""/> <input type="text" value=""/> <input type="button" value="+"/></p> <p><input type="text" value=""/> % <input type="text" value=""/> <input type="text" value=""/> <input type="button" value="+"/></p> <p>Distrib. percents must total 100%</p> <p>Line Item Total <input type="text" value="\$30.0"/></p>
<p>Line Item 00050</p> <p>Clear Item</p> <p>Copy Previous</p>	<p><u>Short Text:</u></p> <p>Books</p> <p>Add more text to line item: <input type="button" value="+"/></p> <p><u>Quantity:</u> <input type="text" value="13"/> <u>Units:</u> <input type="text" value="EA"/> <input type="button" value="+"/> X <u>Price per Unit:</u> <input type="text" value="10"/></p> <p><u>Delivery Date:</u> <input type="text" value="04/23/200"/> <u>Material Group:</u> <input type="text" value="1810"/> <input type="button" value="+"/></p> <p>(mm/dd/yyyy)</p>	<p><u>Distrib:</u> <u>Cost Obj:</u> <u>G/L Acct:</u></p> <p><input type="text" value="100"/> % <input type="text" value="164370"/> <input type="text" value="42080"/> <input type="button" value="+"/></p> <p><input type="text" value=""/> % <input type="text" value=""/> <input type="text" value=""/> <input type="button" value="+"/></p> <p><input type="text" value=""/> % <input type="text" value=""/> <input type="text" value=""/> <input type="button" value="+"/></p> <p>Distrib. percents must total 100%</p> <p>Line Item Total <input type="text" value="\$30.0"/></p>
		<p>Total Req Amount <input type="text" value="\$162.0"/></p>

Submit Requisition

Clear Form

Create Requisition - Netscape

Purchase Requisition [10098050](#) successfully created.

- ☒ Display this requisition
- ☐ Create another requisition, using this requisition as a template
- ☐ Create a new requisition
- ☐ Go to SapWeb Home

Go!

ion
SAP system. Real funds



se values for individual items.

Field

Value

Requisitioner	Requisition created by:	UserId: mcnamara Name : Michael J Mc Namara	
	<u>Requisitioner:</u> (name of person for whom goods are being requisitioned)	<input type="text" value="MNamara"/>	
Delivery Options	<u>Deliver To:</u> (name)	<input type="text" value="MNamara"/>	
	<u>Deliver Loc:</u> (MIT Bldg-Room/Phone Required)	<input type="text" value="E19-370"/> / <input type="text" value="3/7247"/>	
Vendor	<u>Desired Vendor:</u> (six-digit SAP vendor code)	<input type="text" value="10002"/> <input type="text" value="HARVARD COOPERATIVE SOCIETY"/>	
		<input type="button" value="Name Search"/> (Lookup vendor by name)	

Document: Done



Requisition - Release Completely Effected

1

Requisition	Vendor	Text	
	Short Text2	Amount	GL Account
		66,700.00	420298
10097999	DELL MARKETING L.P.	Dell Computer per attached configuration	
	(Reference E-quote: E000169835	3,060.00	421818
10098006	NEWPORT CORPORATION	C/O 4500227517	
	Confirming order - do not dupl	396.00	420226
10098010	TENCOR INSTRUMENTS	CHANGE PRICE service call for UV1280	
	change PO# 4500207196 - price	1,460.00	420220
10098011	TRITECH INTERNATIONAL	Altimeter	
	AUV submarine competitions, Tr	1,000.00	421588
10098031	SUN MICROSYSTEMS	SunSpectrum Silver Support	
	Confirming order - do not dupl	4,218.96	420338
10098039	ORIEL INSTRUMENTS	C/O: 4500227390	
	Confirming order - do not dupl	85.00	421818
10098044	SHAUGHNESSY AHERN	Blanket Order / Storage Charges	
	Confirming order - do not dupl	950.00	420226
10098047	CAMELOT SPECIAL EVENTS	tables 18"x8'	
	Confirming order - do not dupl	393.75	420226
10098049	SIGMA ALDRICH CO	17,617-6 triflic anh 5 g	
		210.20	420128
10098050	HARVARD COOPERATIVE SOCIETY	Stuff	
	Confirming order - do not dupl	162.00	420800



Display Requisition

Requisition Number 0010098050



For questions about this data, contact MIT Purchasing (x3-7241) or MIT Accounts Payable (x3-0965).

Overall Summary *

(Line Item Summary/Notes appear below)

Identifying Information	SAP Purchase Requisition Number:	0010098050
	Related Tracking Number:	
History	Date Created:	04/14/2000
	Created by:	MCNAMARA
	Date Approved:	04/14/2000
	Date Related PO Generated:	04/14/2000
	Related SAP PO Number:	4500228473
Vendor Information	Vendor Number:	0000100027
	Vendor Name/Address:	HARVARD COOPERATIVE SOCIETY 3 CAMBRIDGE CENTER CAMBRIDGE MA 02142-1613
Requisitioner	Requisition Created for:	MNamara
	Requested Delivery Date:	04/23/2000



Download Sort

t Center 1643700 GENERAL PURCHASING OPERATING EXPENSE April 2000
 ervisor SHEA /DIANE J

Document	Trans Date	Description	Amount	Check
		Total Cost El. 420258	113.88-	
		420920 Post Mail & Ship		
100825654	04/19/2000	Intl Mail 3/19-4/20 pcs =3	0.76	
100827924	04/24/2000	Domestic meter mail 3/19-4/14 pcs = 466	168.77	
100829343	04/25/2000	Post Due & BRM 01-03/2000	124.73	
		Total Cost El. 420920	294.26	
		T O T A L	307.38	

t Center 1643700 GENERAL PURCHASING OPERATING EXPENSE April 2000
 ervisor SHEA /DIANE J

C O M M I T M E N T L I S T I N G								
e Document	Trans.Date	GL	Acc	Vendor Name/	Description	Ordered	Invoiced	Remai
d 4500191025	11/30/1999	420226		CREATIVE OFFICE PAVI		812.50	0.00	812.50
d 4500193158	11/15/1999	420800		DIAMOND		50.00	0.00	50.00
d 4500228473	04/23/2000	420800		HARVARD COOPERATIVE		162.00	0.00	162.00
q 10026607	03/24/1999	420226		MATERIAL INSTALLATIO				50.00
d 4500230243	04/01/2000	420258		OFFICE DEPOT		39.10	0.00	39.10
d 4500204818	01/07/2000	420298		SFI/HANO		7,585.00	6,805.50	781.61
						Total Remaining Commitment		1,895.21



Display Invoice/Payment History

Purchase Order Number [4500112536](#)



For questions about this data, contact MIT Purchasing (x3-7241) or MIT Accounts Payable (x3-0965)

PO Summary

Vendor Name/ Address:	COVANCE 1223 S 47TH ST RICHMOND, CA 94804-4609	Total PO Amount:	\$200.00
		Total Amount Outstanding:	\$0.00

Invoice/Payment Summary

Invoices								Payments	
SAP Doc. Number	Vendor Invoice Number	Posting Date	Invoice Date	G/L Acct Charged	Cost Obj Charged	Distrib. Amount	Total Invoice Amount	Actual or (Planned) Payment Date	Check Number
5100429110	906768	08/06/1998	07/29/1998	420226	6527000	\$232.50	\$232.50	08/26/1998	00582637
Invoiced Amounts to Date:							\$232.50		
Payments Already Issued:							\$232.50		
Payments Still Scheduled:							\$0.00		

MIT ECAT

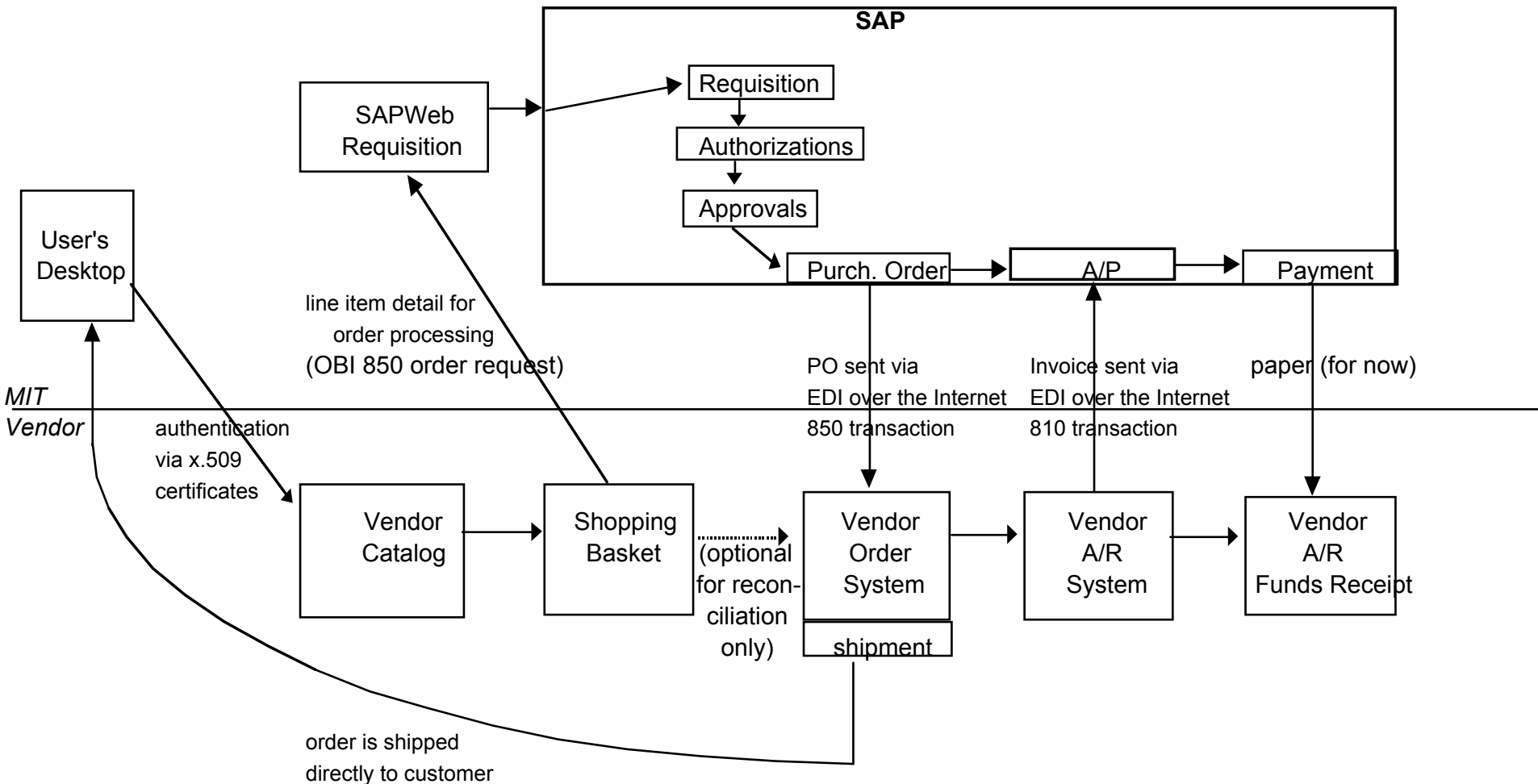
- First vendor live February 1999
- Currently four vendors operational
 - NECX (Computer products)
 - BOC Gases
 - Office Depot
 - VWR Scientific



ECAT Design/Strategy

- Preferred vendor relationships
- Vendor capabilities – OBI, EDI
- Vendor managed product catalogs
- Authentication – digital certificates
- Integration with SAP for requisitioning, authorizations, approvals, payment processing, reporting, etc.

ECAT Design





Advantages of the Model

- Fully integrated with SAP
- Modular design
- Familiar look and feel for users
- Takes full advantage of vendors' value-added services (e.g. MSDS sheets)
- Allows procurement staff to focus on vendor relationship management



Disadvantages of the Model

- Multiple vendor sites - different capabilities, different navigation
- Many components to maintain
- Not scalable to all vendors
- Batch processes within SAP and at vendor sites mean that orders are not quite real time



On this page: [ECAT2 Information](#) | [Select ECAT2 Vendor](#) | [Help and Other Information](#)

MIT Items in Office Depot

To find MIT-specific items handled by Office Depot, such as letterhead, pre-printed envelopes, pink memo pads, exam books, etc., type **mit** in the Product Search box and click **Find**. Also, before placing your next order for copying paper, check the recycled paper items highlighted on the Office Depot Welcome page.

ECAT2 Information

ECAT2 is MIT's second-generation Web-based system for purchasing directly from selected MIT partner vendors. ECAT2 is integrated into SAPweb for quick creation of requisitions. ECAT2 works as follows:

- **Certificates:** Access to the vendors' Web sites, electronic catalogs, and ordering systems relies on MIT Web certificates -- the same certificates you now use with MIT's other secure Web services, such as SAPweb. If you need to get certificates, see [Web Certificates at MIT](#).
- **Netscape 4.6:** Access to ECAT2 vendors also requires the use of at least Netscape 4.6. If you try to access an ECAT2 vendor with an earlier version of Netscape, the vendor's Web site returns a message saying that your personal certificate has expired, even though it may not have. To download Netscape 4.6, go to the Web page [Netscape 4.6 for MIT](#) and follow the instructions.
- The vendors' Web sites contain up-to-date catalogs, with improved searching and browsing features. System performance is improved and stabilized for better reliability.
- Prices in the vendors' catalogs reflect discounts to MIT.
- You select items from the vendor's catalog to create an order.
- The order you prepare at a vendor's Web site creates an SAPweb requisition. This requisition feeds into MIT's SAP system for approval, after which the vendor is notified to fulfill the order -- all done electronically.
- Authorization to order through ECAT2 is based on your SAP profile. If you are not sure that you are set up in SAP, check with your department's financial administrator or AO. You may also check your own SAP requisitioning authorizations by going to the [Web Interface to the Roles Database](#) and select the link "My authorizations" (requires certificates).
- Dollar limits on orders are geared to your own purchasing authorization limits.
- Restrictions on purchasing certain items still apply. For details, see the MIT Department Descriptions and Purchasing Guidelines.

Select an ECAT2 Vendor

[Office Depot](#)

[NECX](#)

[BOC Gases](#)

[VWR Scientific](#)

Help and Other Sources of Information

[MIT ECAT2 Guide To Ordering From Vendor Partners](#)

Covers [prerequisites](#) for using ECAT2, where to get [help](#), [restricted and blocked items](#) in ECAT2, and tips for [navigating](#) the vendor catalogs.

[ECAT2 Stock Answers and Other Information](#)

[SAPweb](#)

[Web Certificates at MIT](#)

[MIT Procurement Department](#)

[Purchasing Guidelines](#)

[MIT Property Office](#)

[Capitalization Policy](#)

[Coding of Equipment Purchases](#)

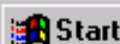
Please send your comments, suggestions, and questions to business-help@mit.edu. Thank you.

MIT ECAT2 and ECAT are restricted to MIT internal use.

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Document: Done



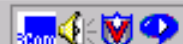
Eudora Pro

MIT ECAT Ho...

Detail Transactio...

Purchasing PS1 (2)

Microsoft PowerP...



1:28 PM



BUSINESS SERVICES DIVISION

- > [New to our BSD site?](#)
- > [Sign my company up](#)
- > [About BSD](#)
- > [Trouble logging in?](#)
- > [Certificate Authority Is Expired?](#)

MIT strongly encourages the use of recycled products



Copy paper (8.5" x 11") is now available with post consumer waste content (pcw) and case prices listed below.

SKU # 371031 Envirographics 100% recycled; 100% pcw \$29.10

SKU # 371671 Envirographics 50% recycled; 30% pcw \$28.50

SKU# 371691 Xerox 30% recycled; 30% pcw \$28.70

Welcome **Michael J Mc Namara**. Please Enter the following information to specify the name and address of the person to whom this order will be delivered:

Ship To Name:

Ship To Bldg-Room (for example, E19-370):

Please enter in ALL UPPERCASE Characters

**Office
DEPOT****WELCOME!**

Michael J Mc Namara of M.I.T.

Shopping Cart

Subtotal: \$0.00 0 items

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pens

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Options](#)[Find](#)**Shopping Services**[Quick Order by Item #](#)[Custom Shopping Lists](#)[Custom Stamps](#)[Supplies QuickFind](#)[Order Tracking/History](#)**Account Center**[Account Settings](#)[Logout](#)**Extended Services**[Workplace Ergonomics](#)[FAQ](#)[Find a store](#)[Online Training](#)**Search Results**203 matches for "pens" were found.
Page 1 of 21 shown.

Refine Search:

 Search Results

Item Name						Quantity	Add to Shopping Cart	Add to Custom List
ITEM#	MFG#	RETAIL	PRICE	UNIT	AVAIL			
Bic® Cristal™ Ballpoint Pens								
Bic® Cristal™ Ballpoint Pens, Medium Point, Black, Box Of 12								
375006	MS11BK	\$4.44	\$2.440	dozen	179	Add <input type="text"/> to	+CART	+LIST
Bic® Cristal™ Ballpoint Pens, Medium Point, Blue, Box Of 12								
375014	MS11BL	\$4.44	\$2.440	dozen	131	Add <input type="text"/> to	+CART	+LIST
Bic® Cristal™ Ballpoint Pens, Medium Point, Red, Box Of 12								
375022	MS11RED	\$4.44	\$2.440	dozen	30	Add <input type="text"/> to	+CART	+LIST
Bic Metal Point Rollerball Pens								
Bic Metal Point Rollerball Pens, 0.4 mm, Fine Point, Red, Box of 12								
375071	RE11RED	\$16.68	\$4.950	dozen	29	Add <input type="text"/> to	+CART	+LIST
Bic Metal Point Rollerball Pens, 0.4 mm, Fine Point, Blue, Box of 12								
375089	RE11BLU	\$16.68	\$4.950	dozen	15	Add <input type="text"/> to	+CART	+LIST
Bic Metal Point Rollerball Pens, 0.4 mm, Fine Point, Black, Box of 12								

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Shopping Cart

Subtotal: \$0.00 0 items

[Go to Cart](#)[Back to:](#) [Home & Browse](#)**Product Search**[Search
Options](#)[Find](#)**Shopping Services**[Quick Order by Item #](#)[Custom Shopping Lists](#)[Custom Stamps](#)[Supplies QuickFind](#)[Order Tracking/History](#)**Account Center**[Account Settings](#)[Logout](#)**Extended Services**[Workplace Ergonomics](#)[FAQ](#)[Find a store](#)

Won't smear, slip or clog. Makes sharp, legible carbons. Transparent body shows exact amount of ink remaining in pen. Color of cap indicates ink color. Medium point. Nonrefillable.

Item Name						Add to	Add to
ITEM# MFG# LIST PRICE UNIT AVAIL						Shopping Cart	Custom List
Bic® Cristal™ Ballpoint Pens, Medium Point, Black, Box Of 12						Quantity	
375006	MS11BK	\$4.44	\$2.440	dozen	179	Add <input type="text" value="1"/> to +CART +LIST	

Product Details

Ink Color	black
Point	medium
Quantity	12 per pack
Refillable	no

MIT Net
Price

Availability

[Back to top](#)

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Michael J Mc Namara of M.I.T.

Shopping Cart

Subtotal: \$2.44 1 item

[Go to Cart](#)[Back to:](#) [Home & Browse](#)**Product Search**[Search
Options](#)[Find](#)**Shopping Services**[Quick Order by Item #](#)[Custom Shopping Lists](#)[Custom Stamps](#)[Supplies QuickFind](#)[Order Tracking/History](#)**Account Center**[Account Settings](#)[Logout](#)**Extended Services**[Workplace Ergonomics](#)[FAQ](#)[Find a store](#)[Online Training](#)**Add to your Shopping Cart**

The item listed below was added to your shopping cart.

Quantity	Item #	MFG #	Item Description	Unit of Measure	Your Price	Total Price
1	375006	MS11BK	Bic® Cristal™ Ballpoint Pens, Medium Point, Black, Box Of 12	dozen	\$2.440	\$2.44

[Continue shopping](#)

**Office
DEPOT****WELCOME!**

Michael J Mc Namara of M.I.T.

Shopping Cart

Subtotal: \$2.44 1 item

[Go to Cart](#)[Back to:](#) [Home & Browse](#)**Product Search**[Search
Options](#)[Find](#)**Shopping Services**[Quick Order by Item #](#)[Custom Shopping Lists](#)[Custom Stamps](#)[Supplies QuickFind](#)[Order Tracking/History](#)**Account Center**[Account Settings](#)[Logout](#)**Extended Services**[Workplace Ergonomics](#)[FAQ](#)[Find a store](#)**The items listed below will be posted for processing.**

Quantity	Backorder Quantity	Item #	Item Description	Your Price	Total Price
1	0	375006	Bic® Cristal™ Ballpoint Pens, Medium Point, Black, Box Of 12	2.440	2.44

Click continue to finalize your purchase.[Continue](#)



Create SAP Requisition for Partner Vendor



General Information

This information will be applied to all line items.

	Field	Value
<i>Requisitioner & Receiver</i>	Requisition created by:	Michael J Mc Namara [mcnamara@MIT.EDU]
	For Receiver:	Michael J Mc Namara - 000-000-0000xM.I.T.
	<u>Requisitioner's SAP ID:</u>	MNamara
<i>Delivery Options</i>	<u>Deliver To:</u>	Michael J Mc Namara (MNamara)
	<u>Delivery Location:</u>	E19-370
	<u>Additional Delivery Info:</u>	ZONE 936
<i>Vendor</i>	<u>Desired Vendor:</u>	<i>SAP Code Vendor Name</i> 106444 Office Depot
	<u>Vendor Order Number:</u>	0101520317
<i>Texts</i>	<u>Internal Notes:</u> (optional)	MIT-internal notes about requisition. <i>Justification is not required for partner vendor orders.</i> <div></div>

Vendor Confirmation #

Detail Information

	Item Summary	Account Assignment
Line Item # 1	Short Text: Bic® Cristal™ Ballpoint Pens, Long Text: Bic® Cristal™ Ballpoint Pens, Medium Point, Black, Box Of 12 Quantity: Units: Price per Unit: 1 EA X 2.44 Delivery Date: 04/27/2000 Material Group: 1020 Office Equipment SKU/Vendor Part Number: 375006	Distrib: 100 % Cost Obj: 1633507 G/L Acct: 420258 % % Distrib. percents must total 100
Total # of Line Items: 1		Total Amount: 2.44

Send requisition to SAP

Press button only once.

Click to Submit to SAP

For business questions, contact MIT Purchasing (x3-7241) or MIT Accounts Payable (x3-0965).

For technical questions, contact business-help@mit.edu.

Create Requisition - Netscape

Purchase Requisition [10100023](#) created

Material Group:

1020 Office Equipment

SKU/Vendor Part Number:

375006

Total # of Line Items: 1

Account Assignment

<u>Distrib:</u>	<u>Cost Obj:</u>	<u>G/L Acct:</u>	
100 %	1633507	420258	±
			±
			±

Distrib. percents must total 100

Total Amount: 2.44

Send requisition to SAP

Press button only once.

For business questions, contact MIT Purchasing (x3-7241) or MIT Accounts Payable (x3-0965).

For technical questions, contact business-help@mit.edu.



Display Purchase Order

PO Number 4500230718



For questions about this data, contact MIT Purchasing (x3-7241) or MIT Accounts Payable (x3-0965).

Overall Summary

<i>Identifying Information</i>	SAP Purchase Order Number:	4500230718
	Related Requisition Number:	0010100023
	Related Tracking Number:	0101520317
<i>Creation Information</i>	Date Created:	04/26/2000
	Created By (Purchasing Agent):	KATERINA
	Purchasing Group Code:	UKN
<i>Vendor Information</i>	Vendor Number:	106444
	Vendor Name/Address:	OFFICE DEPOT 45 DUNHAM RD BILLERICA, MA 01821
<i>Shipment/ Payment Summary</i>	Requested Delivery Date:	04/27/2000
	Goods Recipient:	MNamara
	Unloading Point:	E19-370/000-0000
	Total PO Amount:	\$2.44

[Go to
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Payment
History](#)

Line Item Summary

	Item Information								Account Distribution/Assignment *			
Item No.	Short Text (description/notes)	Mat. Grp.	Qty Req.	Unit of Measure	x	Unit Price	=	Total Price	Distrib. (% or Qty)	Distrib. Amount	Cost Obj to Charge	G/L Acct to Charge
00010	Bic Cristal Ballpoint Pens, 375006	1020	1	EA	x	\$2.44	=	\$2.44	100 %	\$2.44	1633507	420258
Total PO Amount:								\$2.44				

Detail Transaction Report

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upervisor SHEA /DIANE J

April 2000

Document	Trans Date	Description	Amount	Check
Total Cost El.		801008	7,781.73-	
T O T A L			1,872.68	

ost Center 1633507 PROCUREMENT M&S
upervisor SHEA /DIANE J

April 2000

C O M M I T M E N T L I S T I N G (B0s excluded)									
Type	Document	Trans.Date	GL	Acc	Vendor Name/ Description	Ordered	Invoiced	Rem	
Req	10086992	02/25/2000	420226	1000	vendor surveys as created by Steve			80.00	
Fnd	2000000772	02/01/2000	420050		Travel yr end fcst - \$25k			10,000.00	
Fnd	2000000772	02/01/2000	420226		M&S yr end fcst- \$34k budget + \$15k contingency			19,000.00	
Fnd	2000000772	02/01/2000	420258		Office Supplies yr end - \$15k			6,000.00	
Fnd	2000000772	02/01/2000	420262		Outside svc yr end fcst- \$23k			11,000.00	
Fnd	2000000772	02/01/2000	420294		Printed forms yr end fcst-\$10k			5,000.00	
Fnd	2000000772	02/01/2000	420344		Seminar Exp yr end fcst-\$10K yr end			8,000.00	
Fnd	2000000772	02/01/2000	420890		Subscriptions yr end fcst-\$10k			5,000.00	
Fnd	2000000772	02/01/2000	420920		Postage yr end fcst-\$10k yr end			5,000.00	
Fnd	2000000772	02/01/2000	421753		Total telecom yr end fcst (all G/Ls) -\$28k			10,000.00	
Fnd	2000000772	02/01/2000	421818		Tot yr end equip fcst-\$23K			17,000.00	
Ord	4500227365	04/11/2000	420338		ADCOM PRODUCTS INC	885.00	0.00	885.00	
Ord	4500224152	03/28/2000	420226		LANIER PROFESSIONAL	125.00	0.00	125.00	
Ord	4500224356	03/29/2000	420226		LANIER PROFESSIONAL	135.00	0.00	135.00	
Ord	4500227798	04/12/2000	420226		LANIER PROFESSIONAL	45.00	0.00	45.00	
Ord	4500230328	04/25/2000	420226		LANIER PROFESSIONAL	462.00	0.00	462.00	
Ord	4500228148	05/04/2000	420226		MAURICE F HORAN CO	1,072.00	0.00	1,072.00	
Ord	4500215274	02/24/2000	420258		OFFICE DEPOT	316.00	158.00	158.00	
Ord	4500230656	04/27/2000	420258		OFFICE DEPOT	118.17	0.00	118.17	
Ord	4500230718	04/27/2000	420258		OFFICE DEPOT	2.44	0.00	2.44	
Ord	4500225995	04/06/2000	420226		RAININ INSTRUMENT CO	4,904.10	0.00	4,904.10	
Ord	4500229267	04/21/2000	422102		RAININ INSTRUMENT CO	6,570.31	0.00	6,570.31	
Total Remaining Commitment								110,557.02	

Detail Transaction Report

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Cost Center 1633507 PROCUREMENT M&S
Supervisor SHEA /DIANE J

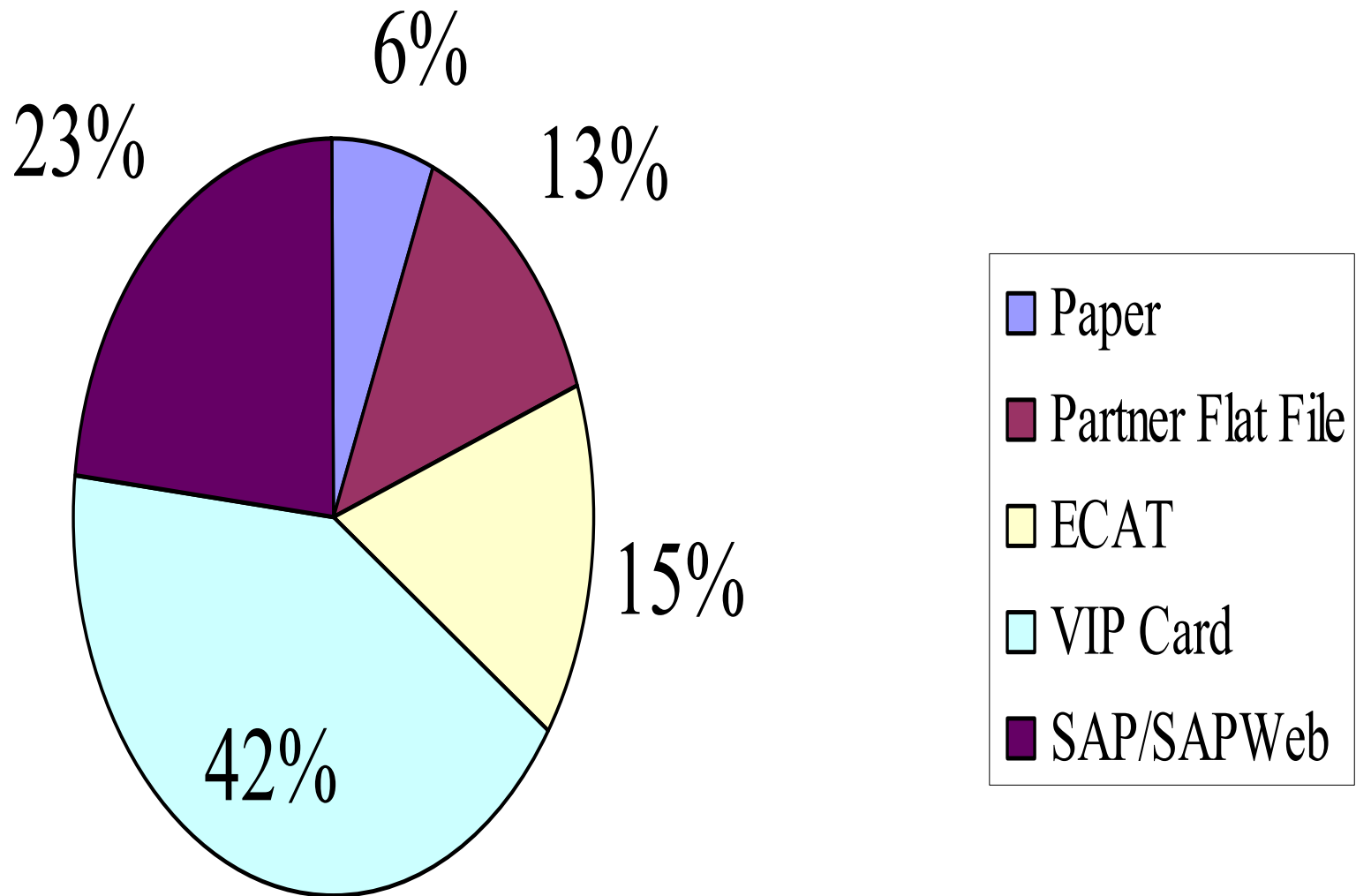
April 2000

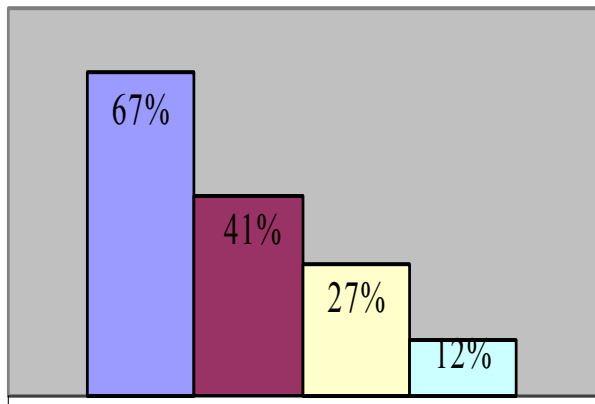
Ty	Document	Trans Date	Description	Amount	Check
420226 Materials and Service					
RN	5100763828	03/24/2000	112823 4500214335 LANIER PROFESSIONAL SERVICES INC	45.00	20026397
RN	5100762823	03/21/2000	111877 4500222105 RAININ INSTRUMENT COMPANY INC	1,656.28	20025192
SC	200083923	04/11/2000	101048SHEA ADCOM PRODUCTS BUSINESS SUPP	103.00	
SC	200084013	04/11/2000	100002HARMON POLAND SPG WTR00202606 DIRECT MRKTER	33.40	
Total Cost El. 420226				1,837.68	
420258 Office Supplies					
EI	5100765127	04/13/2000	1638168216 4500227706 OFFICE DEPOT	21.97	
EI	5100765127	04/13/2000	1638168216 4500227706 OFFICE DEPOT	1.38	
EI	5100765127	04/13/2000	1638168216 4500227706 OFFICE DEPOT	79.00	
EI	5100765127	04/13/2000	1638168216 4500227706 OFFICE DEPOT	57.00	
EI	5100765127	04/13/2000	1638168216 4500227706 OFFICE DEPOT	0.32	
EI	5100765127	04/13/2000	1638168216 4500227706 OFFICE DEPOT	7.92	
EI	5100762204	04/07/2000	3405200851 4500226259 OFFICE DEPOT	11.02	
EI	5100769469	04/21/2000	3621744634 4500229323 OFFICE DEPOT	57.00	
EI	5100769469	04/21/2000	3621744634 4500229323 OFFICE DEPOT	2.72	
EI	5100766185	04/18/2000	6702103202 4500227960 OFFICE DEPOT	0.90	
EI	5100766185	04/18/2000	6702103202 4500227960 OFFICE DEPOT	7.68	
EI	5100766185	04/18/2000	6702103202 4500227960 OFFICE DEPOT	4.81	
EI	5100766185	04/18/2000	6702103202 4500227960 OFFICE DEPOT	4.81	
EI	5100761087	04/06/2000	7208886072 4500226005 OFFICE DEPOT	2.44	
EI	5100761087	04/06/2000	7208886072 4500226005 OFFICE DEPOT	2.44	
EI	5100761087	04/06/2000	7208886072 4500226005 OFFICE DEPOT	24.74	
EI	5100761087	04/06/2000	7208886072 4500226005 OFFICE DEPOT	24.20	
EI	5100761087	04/06/2000	7208886072 4500226005 OFFICE DEPOT	32.10	
EI	5100761095	04/06/2000	8814782083 4500226042 OFFICE DEPOT	2.44	
Total Cost El. 420258				344.89	
420262 Outside Services					
RN	5100758305	03/20/2000	333161501 4500222005 DUN & BRADSTREET INFO SERVICES	1,941.80	20017420
Total Cost El. 420262				1,941.80	
420338 Service Contracts					
RN	5100770865	04/01/2000	2315P 4500228140 ADCOM PRODUCTS INC	350.00	20030530

Issues to Consider

- Can SAP solutions be utilized? e.g. B2B, ITS, mySAP.com
- Individual vendor relationships vs. catalog aggregators
- Many vendors don't understand university environment
- What standard(s) will prevail? e.g. EDI vs. XML vs. OBI
- What should be the role of internal providers in strategy

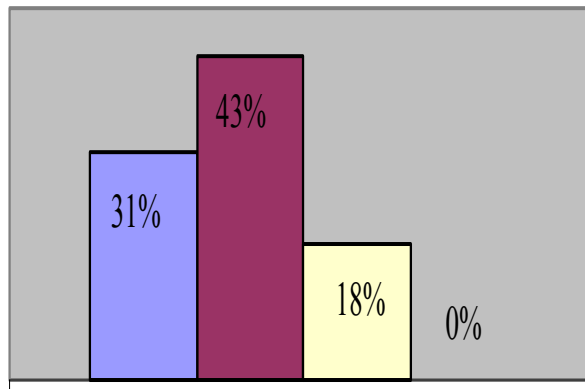
February 2000 Percentage Breakdown





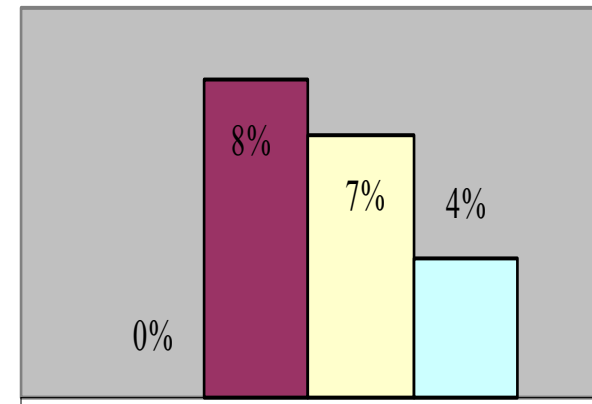
Paper

■ FY1997 ■ FY1998 ■ FY1999 ■ FY2000



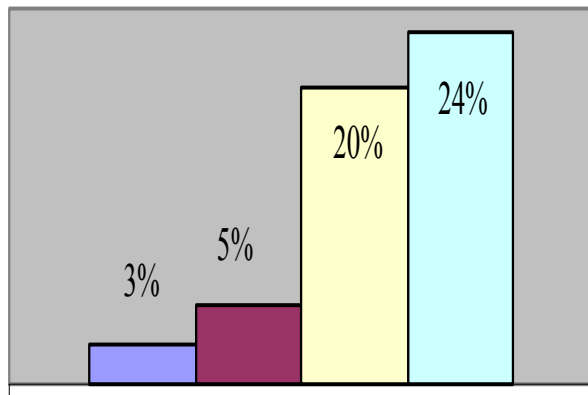
Legacy System

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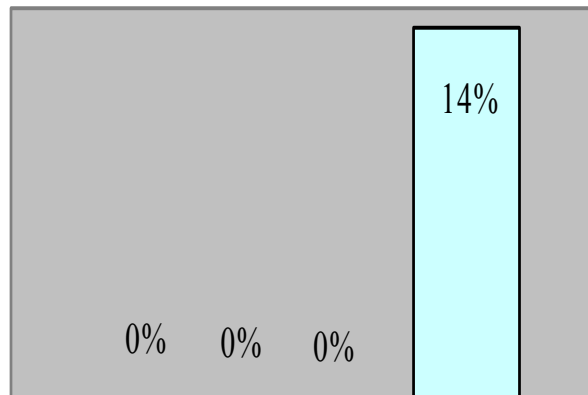
Flat File

■ FY1997 ■ FY1998 ■ FY1999 ■ FY2000



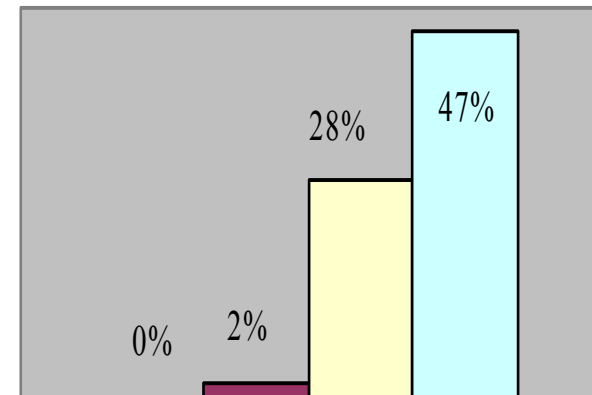
SAP/SAPWEB

■ FY1997 ■ FY1998 ■ FY1999 ■ FY2000



ECAT

■ FY1997 ■ FY1998 ■ FY1999 ■ FY2000



P-Card

■ FY1997 ■ FY1998 ■ FY1999 ■ FY2000

Additional Resources

- <http://web.mit.edu/purchasing/>
- <http://web.mit.edu/sapweb/>
- <http://web.mit.edu/ecat/>
- thoole@mit.edu
- mcnamara@mit.edu