

The Future of Foodservice Supply Chain Management



Tim Harrison

'If you always do' -----

'What you always did' -----

'You will always get' -----

'What you always got' -----

Mark Twain

'If you always do' -----

'What you always did' -----

'You won't even get' -----

'What you always got' -----

Tim Harrison

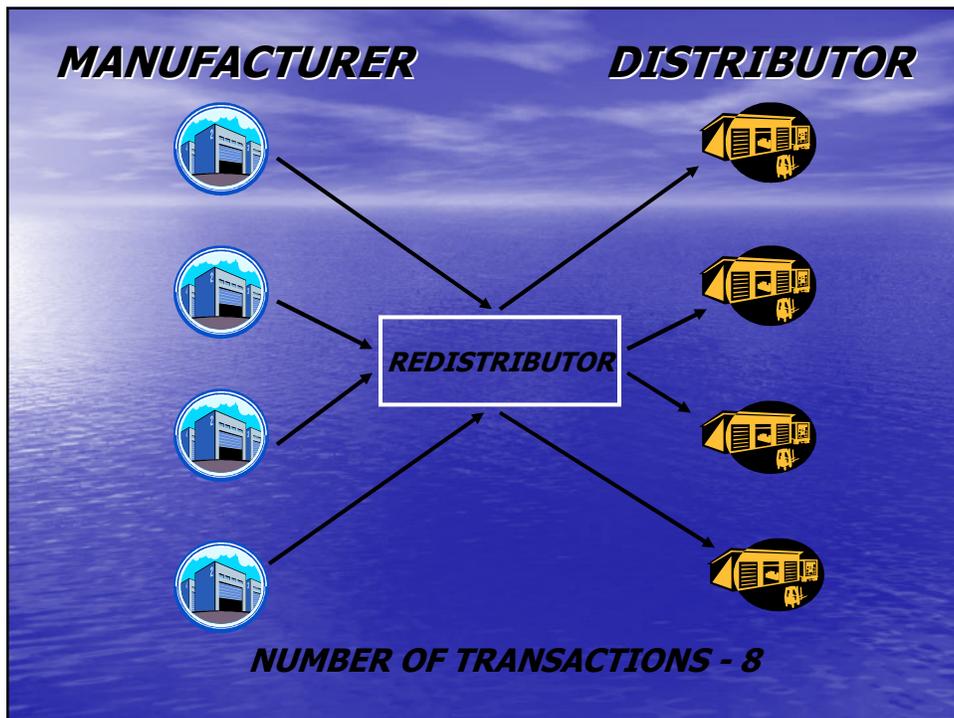
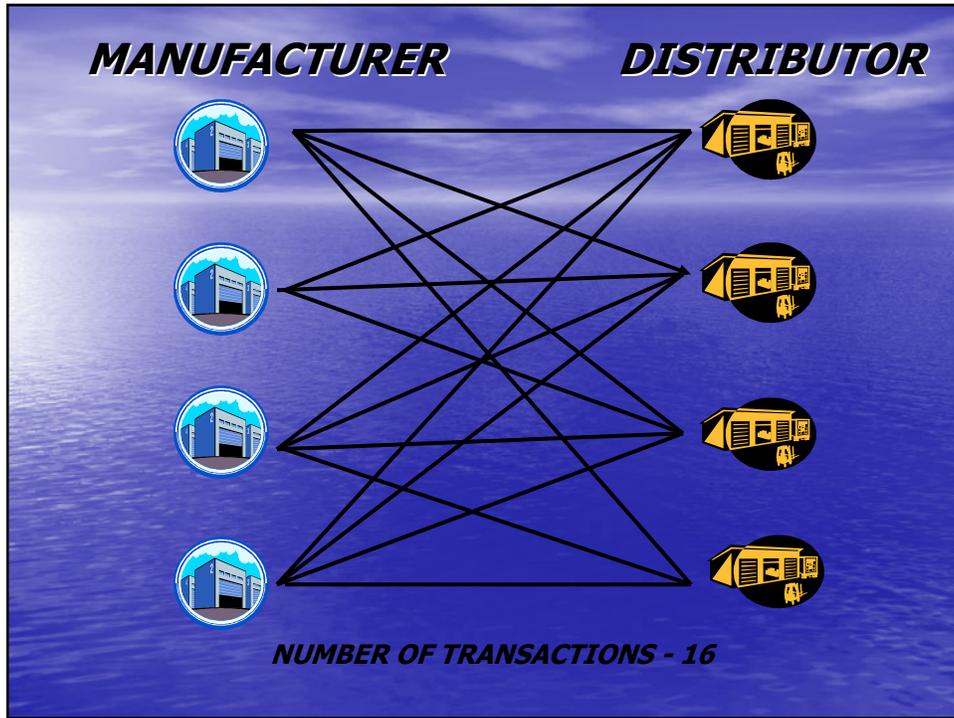
1. Commodity Prices

2. Energy Costs

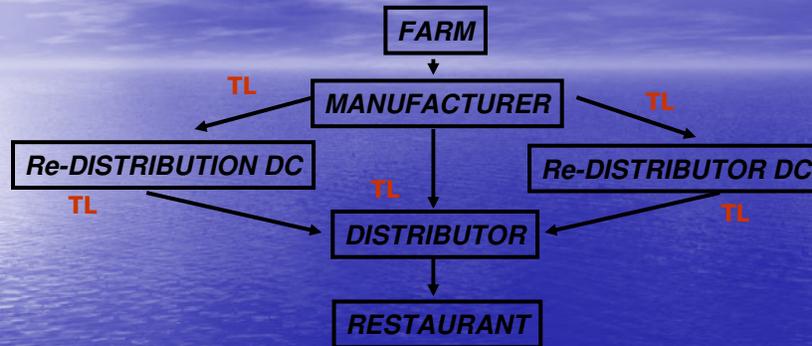
3. New Forms of Competition

4. Labor Shortages

5. Medical Costs



Early/Mid 2000's Supply Chain



Key Points:

- Re-distribution primary consolidation point for manufacturing.
- Manufacturers gravitate out of DC's/distribution.
- Manufacturers only service full truck plant shipments to distributor.

***HOW CAN I TAKE ADVANTAGE OF
TODAY'S OPPORTUNITIES IN
SUPPLY CHAIN MANAGEMENT?***