

# Trish Mosconi

*Partner*

| New York

Trish Mosconi is a Partner in McKinsey & Company's New York Office and is a leader of the Americas Purchasing and Supply Management Practice. Trish has nearly 20 years of management consulting experience working with clients in a wide range of industries including financial services, travel and logistics, pharmaceutical, media and education. Trish has deep experience in leading major procurement transformation efforts focused on delivering bottom-line impact through comprehensive programs which include designing new Procurement organizations and governance structures, driving impact by building capability at the spend category level at her clients and driving institutional level change programs to ensure sustainable impact across the institution.

In addition to her client work, Trish has collaborated on multiple research efforts with CAPS Research, the most recent of which focused on managing for bottom-line impact through purchasing and supply strategic performance measurement.

Trish is a strong advocate for women at McKinsey. Trish leads the women's recruiting effort across both NA Operations as well as at core schools such as Columbia University, her alma mater. She has spoken at many women's events on women in business topics including the 15th Annual Columbia Women in Business Conference which focused on current issues and ideas relevant to women in business titled "Ascent to the Top".

Prior to joining McKinsey, Trish was an Associate Partner at A.T. Kearney in New York. Trish holds an MBA from Columbia University Business School, and a Bachelor of Science in Finance and Accounting from Lehigh University.

Trish, her husband and 7 year old twins reside in Rye, NY. and love all things related to water – beach, boating, and scuba diving.