

**Cyndi Joiner
Alvarez & Marsal**

- ▲ Cyndi Joiner is a Senior Director with Alvarez & Marsal Business Consulting in Atlanta. Ms. Joiner primarily focuses on strategic sourcing, demand management, contract compliance and third-party governance models.
- ▲ With more than 15 years of operational and consulting experience in Financial Services, Retail, Food & Beverage, Energy, Manufacturing, Health Care and Higher Education, Ms. Joiner has designed and implemented centralized strategic sourcing organizations by fundamentally changing methods and processes for acquiring goods and services. Cyndi has developed strategies & led large merger & integration sourcing & procurement teams focused on rapidly consolidating and optimizing third party relationships while producing immediate bottom-line savings.
- ▲ Ms. Joiner has established and led cross-functional teams focused on developing supplier negotiation strategies, business process outsourcing and best practices in supplier performance management, resulting in more than \$500 million in savings. She orchestrated the development of a corporate supplier governance model that minimized risk and improved operating standards for two nationwide financial services institutions.
- ▲ Prior to joining A&M, Ms. Joiner was a Director with Huron Consulting, where she developed staff competencies, demand management and supplier consolidation strategies for the financial services, healthcare, higher education and retail industries. Prior to Huron, she held executive procurement and strategic sourcing positions with such companies as GMAC Residential and Wachovia Corporation (now Wells Fargo).
- ▲ Ms. Joiner holds a bachelor's degree in communications from Lee University. She received a master's degree in business administration from Pfeiffer University and completed the Program on Negotiations at Harvard.