

Spotlight



On ISM Groups and Forums

This publication is a report of current activities and information from the ISM national Special-Interest Groups and Forums and is provided to the ISM membership.



Association Management Forum

The Association Management Forum (AMF) has developed a new Web site, which can be accessed through the ISM Groups and Forums area of the ISM Web site or directly at www.redlabnet.net/ism_amf/index.html. We will post upcoming events, a selection of speakers with topics, a job seekers listing and other valuable tools to assist the affiliate leadership.

The AMF seeks to expand the knowledge and skills of affiliate officers. Through the support and training of affiliate managers, AMF members seek to augment and develop leadership within the various affiliates. AMF also pursues new methods and technology in providing services for its respective affiliate members.

Main objectives of the AMF are:

- (a) To provide, through one body, for members of ISM having responsibility and/or interest for the supply management of coordinating and directing administrative functions, the opportunity to discuss and exchange information and knowledge on a cooperative basis.
- (b) To study, evaluate and impart knowledge supply management knowledge or problems and administrative responsibilities peculiar to the secretaries, executive secretaries and executive directors.
- (c) To promote local and national programs that will aid in the education and development of the AMF members.
- (d) To assist in the preparation of reports, studies or statistics of general interest and value to all ISM members.
- (e) To work in conjunction with the ISM Continuing Education Program to encourage and assist in the professional development of its members.
- (f) To strive by all legitimate means to advance the supply management field in its specific business activities.
- (g) To foster and promote ethical and professional practices.
- (h) To engage in any other activity which may be authorized either by ISM policies or the ISM Bylaws, which is consistent with and in direct furtherance of the foregoing objectives of the AMF. To comply at all times with all existing laws, including antitrust laws, in accordance with the ISM Bylaws and Policies.

Meet the Executive Committee:

The Forum chair is David Van Valkenburgh, A.P.P., who has over 20 years' experience in the manufacturing and production industry. He has worked as a design engineer, manufacturing manager and operations manager. David is currently employed at Micromeritics Instrumentation

Corporation in Norcross, Georgia, as director of materials and also serves on the board of directors for APICS in Atlanta.

Gary Staab, C.P.M., is the chair-elect and has over 20 years of experience in purchasing and supply chain management. His career has spanned a diverse range of industries including agricultural equipment, iron foundry, steel fabrications and custom-engineered material handling equipment. In addition to the traditional procurement roles, he has served as safety director, government compliance manager and in a variety of manufacturing engineering functions. Presently, Gary is president of NAPM—Milwaukee, Inc., one of the largest affiliates in ISM. In Milwaukee, he has served on the board of directors, chaired the Professional Development Committee, served as secretary/treasurer and held many other committee positions. Gary was selected to serve on the first ISM Affiliate Support Council created in 2001 and has been a regular and active participant in ISM's Affiliate Leadership Training Workshops.

Kathleen Perna is our support person who is currently the executive director of NAPM—New Jersey, Inc. She is the chair emeritus of the Association Management Forum, a current member of the Groups and Forum Support Council and serves on the ISM Leadership Training Workshop Planning Committee.

If you would like to participate on the Executive Committee or need additional information, please contact David Van Valkenburgh, chair, at 678/624-7768 or by e-mail at Davevan5674@aol.com.

Submitted by **David Van Valkenburgh, A.P.P.**,
Forum Chair



Federal Acquisition and Subcontract Management Group

The Federal Acquisition & Subcontract Management Group (FASMG) serves to facilitate the networking of those ISM members involved in supply management related to government agencies. Membership in FASMG is free and is one of the benefits of your membership in ISM. All you need to do is sign up — click the "join us" button on our Web site at www.fasmg.org.

What will you get for your FREE membership?

- Membership in one of the fastest-growing ISM Groups.
- Membership in the FASMG Group whose diverse membership base is actively involved at various stages including the prime and subcontract levels of contracting for goods, software and/or services for ultimate use by federal, state or local governments. Members are involved in domestic materials as well as in the international markets including those governed by various



Hospitality Supply Management Forum

federal governmental regulations (e.g., FAR and DFARS). We also consider the “commercial terms and conditions and processes” which sometimes find their “genesis” in commercial item acquisition by the federal government.

- A free subscription to “Regulatory Updates” — an award-winning Internet-distributed newsletter providing a concise overview of significant and current developments at the federal contracting/regulatory level, on those topics important to FASMG members. Current and past issues are posted to the FASMG Web site and can be delivered to your e-mail address.
- A free subscription “ADR Tips” — a summary of Alternative Dispute Resolution (ADR) cases, analyses, opportunities, etc., to assist members in drafting better dispute resolution clauses and understanding how to resolve disputes, etc.
- FASMG posts articles of general interest on our Web site.
- FASMG hosts workshops and conferences in various convenient locations in the United States for ISM affiliates, etc.
- FASMG is developing a Speakers Roster as an adjunct to the ISM Speakers Roster.
- As the FASMG Web site develops, there will be a forum to pose questions and get answers from others involved in government procurement.
- Networking will be made available at future ISM International Supply Management Conferences.
- FASMG will continue to sponsor workshops of interest at each International Supply Management Conference — five programs in Philadelphia this year!
- An electronic FASMG membership directory is planned to assist in “networking.”

Plans for the coming year include:

- Quarterly conference calls to discuss presentations and particular regulatory issues of general interest.
- Coordinating with other professional organizations to obtain speakers to participate in affiliate workshops.
- Creating an FASMG newsletter that will be distributed electronically.
- Adding an area to the Web page to allow members to note and investigate special problems and challenges they are encountering.

You receive all this and more for simply signing up! The information and ability to contact your peers is priceless. Why not sign up today?

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*Submitted by Charles Rumbaugh,
Group Chair*

The Annual Spring Meeting held May 19-21, 2004, at the Palmer House Hilton in Chicago was a great success with more than 200 attendees, sponsors and media on hand. HSM attendees were treated to many dynamic speakers and networking opportunities, including fine dining at the Art Institute of Chicago and a field trip to the Chicago Board of Trade.

The upcoming fall conference looks as if it will be another great success. HSM's fall conference is scheduled for October 14-16, 2004, to be held at the Hyatt Regency Orange County in Anaheim, California. The program schedule is packed with thought-provoking speakers, workshops and networking opportunities, including an evening at the House of Blues.

The fall conference coincides with PMA's Fresh Summit International Convention and Exposition, October 17-19, 2004. A “custom” Fresh Produce Academy designed for HSM's attendees will be available as an optional program. This program is made available from the Produce Marketing Association and is not part of the HSM conference registration fee. Visit www.pma.com/HSMpackage for program details and/or agenda.

For additional information on the Hospitality Supply Management Forum or the conferences, please visit the Web site: www.ism.ws/sites/hospitalitysupplymgmt.

*Submitted by Dan Crimmins,
Forum Chair*



Logistics and Transportation Group

The Logistics and Transportation Group's mission is to provide, for its membership, networking opportunities, educational programs and a forum for professional interaction in the fields of logistics and transportation for acquisition, contracting, purchasing, procurement and supply management professionals.

In addition, we strive to become the leader within ISM for the development and education of acquisition, contracting, purchasing, procurement and supply management professionals in logistics and transportation subject-matter expertise.

The Group will lead a presentation at the 2005 ISM Annual Supply Management Conference to be held May 8-11 in San Antonio. We are also actively pursuing joint presentation programs with local ISM affiliates and independent groups within the logistics and transportation industries.

Any person who is a member in good standing of ISM is eligible for to join the Logistics and Transportation Group. Our Group does not charge for membership. You may join online in the Members Only section of the ISM Web site or contact Melanie DePalma at 800/888-6276, extension 3062. Her e-mail address is mdepalma@ism.ws.

Should you have questions about our Group, please feel free to contact Gregory Bunn, Group chair at 812/290-3344 or gebunn@earthlink.net.

*Submitted by Gregory Bunn,
Group Chair*



Maintenance, Repairs and Operations Group

We are in the process of changing our name! The MRO Group is becoming the Indirect-MRO Buyers Group, since more and more companies are broadening the MRO responsibility to include all indirect materials. In addition to MRO, the indirect spend responsibility often includes, capital equipment, energy and utilities, printing, office products, travel, logistics and more! The new Web site should be up and running by the time you read this. Come look — just go to indirectmro.com.

The Seventh Annual Indirect-MRO Conference is over and was the best attended since we first started the annual event. About 150 professionals attended the conference and workshops at the JW Marriott in Las Vegas on August 30-September 2, 2004. This is the MRO Group's highlight event of the year, bringing together knowledgeable speakers and the best case studies and emerging indirect material/MRO topics we can find. The speakers provided just the right mix of academic input and practical how-to case studies. The attendees, representing more than 90 companies, made for great networking and experience exchange.

Maybe you can attend our Eighth Annual Conference! Plans for the 2005 Eighth Annual Indirect-MRO Group Conference and Workshops are underway. Don't miss the next one (fall 2005 — probably Seattle or San Diego — as soon as we know more, we will put the information on indirectmro.com).

International Conference and Local Events

The MRO Group sponsored five session workshops at the ISM International Supply Management Conference in Philadelphia in late April. Planning is underway for the 2005 event in San Antonio and the Indirect-MRO Group will host a small reception for our members at one of the hotels. As the Conference grows closer, please visit our Web site, indirectmro.com, for more details.

The MRO Group is also beginning the planning process for presenting regional-based special events again, after a short national economy delay. If your affiliate is large enough and has an interest in working closely with us to promote a local area-wide conference and workshop event, please get in touch (e-mail: mrogroup@sbcglobal.net). These conferences and workshops serve as a very good fund-raiser for your affiliate and as a great educational and professional development event for the membership.

Organization

Evaluation of the Indirect-MRO Group's organizational structure continues. This effort is especially timely with the new name change and an anticipated growth in membership. We have operated for a number of years under a Steering Committee organizational mode. This has been a very successful formula for growth and establishing a base for continued growth. Last year, an effort to evolve to a more standardized organization began with the intent of providing for maintenance of current programs and development for the future. To this end, the Steering Committee continues to work toward development and approval of a set of rules of management, along with succession planning, etc. This will, hopefully, provide for continued service to our membership.

For any of the areas of service to our membership, please send me your thoughts and suggestions at

mrogroup@sbcglobal.net. Don't forget our new Web site, indirectmro.com.

*Submitted by Joel L. Thomas,
Group Chair*



Materials Management Group

The Materials Management Group (MMG) promotes professional development, best practices and networking opportunities in our broad profession. Our field encompasses all aspects of purchasing, production planning, inventory management, warehousing, traffic, transportation and other related activities. We are continuing to revitalize the MMG and invite you to participate with us. We are in the process of establishing closer ties with ISM affiliates and increasing MMG enrollment. Our Web site is www.ismmmg.org. Visit our Web site and send us your materials-related questions or issues for commentary. We have a panel of materials-management experts standing by to take your queries. We urge interested ISM members to enroll in the MMG through the ISM Web site at www.ism.ws. We want to hear from ISM members who would like to help represent the MMG in their area or participate in planning at the national level. We need more volunteers and more ideas on how we can add value for our members and profession. We are open to co-sponsoring events with ISM affiliates.

The MMG newsletter features articles by leading purchasing and materials professionals. Our editorial staff welcomes your articles. Contact us with your materials-related problems and questions. Also contact us to be added to the newsletter distribution list or for general inquiries.

The MMG will sponsor several presenters at the 90th Annual International Supply Management Conference and Educational Exhibit in San Antonio from May 8 through May 11, 2005. We will then sponsor a post-Conference seminar in San Antonio on May 12-13: *Materials Management: Creating a Seamless Process*. We are also planning an MMG Conference in Las Vegas for July 2005. We are moving toward closer cooperation with other groups. Look for more co-sponsored events in the future.

*Submitted by Fred Lutz, C.P.M., CIRM,
Group Chair*



Minority and Women's Business Development Group

Mission Statement: The mission of the ISM Minority and Women's Business Development Group (MWBDG) is to educate, motivate and provide leadership to ISM members in support of minority and women's business initiatives.

Pre-Conference Seminar: The Education Committee has scheduled a special pre-Conference seminar on Saturday, May 7, 2005, prior to the ISM Annual International Supply Management Conference in San Antonio. Developed especially for sourcing professionals who are interested in a strategic approach to integrating supplier diversity into their company's supply chain process, the session will cover setting up a minority and women's

supplier program that contributes to corporate objectives, as well as internal strategies that improve and support the process.

Annual Meeting Workshops: The MWBDG will also sponsor several sessions on supplier diversity. A complete list with times and dates will be published in the Conference brochure.

Annual Meeting and Networking Reception: The Annual Meeting of the MWBDG is scheduled for Sunday evening, May 8, during the Annual Conference, which will be followed by the annual Networking Reception. The reception provides the opportunity for Conference attendees to chat with Group members and guests about supplier diversity and to meet the MacDonald Award recipient.

New Board Members: Four new members will be joining the Group's board of directors. They are: Tim Hanger, Sun Trust Bank; Steve Sims, NMSDC; Gwendolyn Turner, Pfizer; and Valerie Nesbitt, Delta Air Lines.

Strategic Planning: The MWBDG board of directors will conduct its annual strategic planning session at ISM Headquarters in Tempe, Arizona, in February 2005. The session enables the board to integrate its mission fulfillment with ISM guidelines and policies, as well as plan educational programs and prepare budgets accordingly.

Speakers Available: ISM affiliates and other Groups and Forums should keep in mind that most MWBDG board members are available to speak on issues revolving around supplier diversity strategies — in particular, minority and women's business development. The board is made up of representatives from various industries, major corporations, educational institutions and the media.

*Submitted by **Ginger Conrad**,
Group Secretary*



Southeastern Professional Procurement Group

The Southeastern Professional Procurement Group (SPPG) is dedicated to facilitating and encouraging the free interchange of ideas and knowledge that are specific to interests, industries and commodities within the geographical area of the Southeastern United States.

The purpose and mission of the Southeastern Professional Procurement Group (SPPG) is to provide an educational and networking structure/forum for purchasing and supply management professionals. Membership is open to any member of ISM within the geographical area.

Sponsoring quality educational purchasing topics at the Annual ISM International Supply Management Conference is one of the avenues SPPG uses to service its members. At the 89th Annual International Supply Management Conference in Philadelphia this year, members attended a greatly received session, "Negotiating After Deadlock: Moving From Confrontation to Collaboration, Even After They've Said No!"

Next year at ISM's 90th Annual International Supply Management Conference in San Antonio, SPPG will be sponsoring a number of workshop sessions, dedicated to bringing key topics and relative information to the attendees. SPPG will also be partnering with an affiliate within the SPPG region presenting a regional educational workshop during 2005.

Also during the 2005 ISM Annual International Supply Management Conference, the SPPG will hold its annual membership meeting at which time the 2005-07 term slate of officers will be voted on. Current Executive Committee officers are: Chair, Marty Rutkovitz; 1st Vice-Chair, Maureen Donnelly, C.P.M.; 2nd Vice-Chair, Les Long, C.P.M., A.P.P.; Secretary/Treasurer, Sandra Kinsey, C.P.M.

Please visit our Web site at www.ism.ws/sites/sppg for information regarding these and other SPPG activities.

*Submitted by **Marty Rutkovitz**,
Group Chair*



Southwest Supply Chain Forum

A diverse group of purchasing and supply professionals from many industries, with a wide variety of experiences and a depth of knowledge that covers the five state areas of Kansas, Louisiana, New Mexico, Oklahoma and Texas, make up the membership of the Southwest Supply Chain Forum. Our mission is to provide the highest level of educational development opportunities to every purchasing and supply management professional affiliated with ISM within this five-state area and beyond. Working with this Forum provides each of us with the opportunity to broaden our own growth and experience, help others in our profession and become friends with strangers.

The SWSC Forum provides value to our membership with two major programs, the Southwest Purchasing Conference and the Excellence in Innovative Supply Management award.

Excellence in Innovative Supply Management (EISM)

This award made its debut in October 2003. Five outstanding companies received recognition at the Southwest Purchasing Conference in Dallas. In October 2004, five more companies will be honored in Oklahoma City. This award recognizes and rewards innovation and organizational excellence in the purchasing and supply management field. The EISM provides value not only to its members but to the companies they work for. Achievement of the EISM showcases the company's innovative best practices and promotes the purchasing/supply management department within the company and to the suppliers. All companies are eligible to apply for the award. For details, visit our Web site at www.ismswscf.org.

Southwest Purchasing Conference (SWPC)

The 58th Annual Southwest Purchasing Conference will be in Oklahoma City, October 14-15, 2004. We are predicting another valuable and successful conference. This conference is a superior educational opportunity, offering a lot of value for the cost. We are looking forward to the 59th SWPC in Galveston, Texas and the 60th annual conference in Albuquerque, New Mexico and hope you will be joining us for all three conferences. You do not have to be a member of this Forum to enjoy educational programs, networking with colleges, the supplier exposition, golf tournament or any of the other offerings at our conference.

We seek to expand the knowledge, skills and professionalism of our membership and any interested purchasing/supply professional through these two programs.

Come join us. For more information, call or e-mail me at 972/205-2425 or cacooper@ci.garland.tx.us or visit our Web site at www.ismswscf.org.

*Submitted by Carol Cooper, C.P.M.,
Forum Chair*



Women in Leadership Group

Established in August 2000, the Women in Leadership Group exists to provide an opportunity to educate members and companies on how to better develop and advance women within the supply management profession. The focus will be on strengthening leadership skills, learning how to network effectively and mentoring. We will provide ideas on how to better leverage and integrate diversity within the workforce to gain greater value for our businesses. Group membership is open to all ISM members and we encourage participation by men and women equally to enhance our learning process.

The Women in Leadership Group would like to thank our members for participating in our recent election of officers. The newly elected officers are:

Lori Sisk, C.P.M., A.P.P., Chair
lori.a.sisk@delphi.com
586/764-3139

Barbara O'Keefe, 1st Vice Chair
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Maria Kiwalle, 2nd Vice Chair
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Jo Anne Zingo-Hargis, Secretary/Treasurer
jhargis@att.com
785/856-3010

We are now in the planning stages for the upcoming year. At this time, we are soliciting ideas from members regarding activities that would be useful to Group members. Please submit your ideas to Lori Sisk, Group Chair, at lori.a.sisk@delphi.com or Melanie DePalma, ISM Affiliate Support, at mdepalma@ism.ws.

*Submitted by Lori Sisk, C.P.M., A.P.P.,
Group Chair*



Utility Purchasing Management Group Forum

The Utility Purchasing Management Group Forum (UPMG) hosted its 73rd annual conference September 26-28 in Chicago. The conference was well attended, setting a record with nearly 500 in attendance.

As usual, attendees lived up to the UPMG motto of "Forging Strategic Relationships Since 1924." Utilities and their suppliers learned from one another about best practices, new technology and future directions. This informal discourse was a great supplement to the formal program, which covered similar topics and included motivational and humorous presentations as well. Spouses and guests thoroughly enjoyed the program and camaraderie, too.

UPMG has always had a following of nearly all significant electric investor owned utilities and has been working hard to attract more public power, municipal, co-op and even non-U.S. utilities. Each year we see more interest from these. If you represent one of these, a gas utility or an investor owned and haven't yet attended one of these extremely cost-effective conferences, please check the Web site (www.upmg.com) for details of how to participate. This Forum affords you an excellent opportunity to learn from practitioners, identify new sources and products, and renew existing relationships with peers and suppliers at the executive level.

This year's theme was "Harnessing the Winds of Change." Formal presentations were made on:

- Improving Personal Performance ("Stuff Happens and Then You Fix It!")
- Future View
- The Exelon Reengineering Experience
- Crisis Management (security in this world of turmoil)
- Outsourcing at BC [British Columbia] Hydro
- Strategic Sourcing ... Template for Success
- Performance Benchmarking = Strategic Success
- Supply Chain Effectiveness — Charting the Score
- Supplier Diversity
- Successful Service Contract Management
- CAPS Research
- And more!

The first optional extra half-day benchmarking meeting was held following the main conference. Data collected from utilities earlier in the year were compared and discussed.

If you are in supply chain management, please feel welcome to join us and consider bringing someone else from your organization representing a key relation.

The next UPMG conference will be held in Los Angeles, October 2-4, 2005. Be watching our Web site at www.upmg.com for conference details and registration information.

*Submitted by Philip Arbuckle,
Forum Conference Manager*

GROUP AND FORUM CHAIRS

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For a complete listing of Group and Forum officers, visit the ISM Home Page (www.ism.ws); move cursor to **Members Only**; on foldout menu, select **Association Governance** — you'll need your ISM ID number — click on **National Officers Directory**, scroll down to **Groups or Forums**.

To access an ISM Group or Forum Web site:

1. Go to **www.ism.ws**
2. Move cursor to **Members Only**
3. On foldout menu, select **Affiliates, Groups & Forums**
4. Select **Affiliate/Group/Forum Web Sites**
5. Select **ISM Group and Forum Web Sites**
6. Then select the **Group** or **Forum** of your choice

To access the Discussion Forums:

1. Go to **www.ism.ws**
2. Move cursor to **Members Only**
3. On foldout menu, select **Discussion Forum**
4. Scroll down and choose the **Discussion** of your choice

Consider the benefits of belonging to one of ISM's Special-Interest Groups or Forums. Complete the attached form and return it to ISM. You will be added to the membership roster of the Group or Forum indicated on your enrollment form.

About ISM's Special-Interest Groups and Forums

GROUPS:

ISM Groups are composed of members with common interests for education and networking in various topics. Group membership is **open** to all ISM Regular members.

Chemical Group

Supply management professionals of chemicals, drugs, pharmaceuticals and allied products companies.

Eastern Purchasing and Supply Management Group

Exists to educate, develop and advance the purchasing and supply management profession in the following areas, including but not limited to Pennsylvania, Maryland, Delaware, Virginia, North Carolina, South Carolina and the District of Columbia.

Electronic Commerce Group

Composed of members who have interest in all types of purchasing on the Internet.

Federal Acquisition and Subcontract Management Group

Network on governmental control of the procurement and subcontract management process and your influence on its dominance.

Global Group

Composed of members who have the responsibility for the purchasing of global products and services.

Logistics and Transportation Forum

Composed of members throughout the United States who have responsibility for buying transportation or logistics services.

Maintenance, Repairs and Operations (MRO) Group

Purchasers and others involved in the procurement of indirect materials and MRO supplies versus the raw materials directly contained in the finished product.

Materials Management Group

Promotes the proper utilization of the management of materials and services in the corporate structure through training, education and professional promotion.

Medical Industry Group

Purchasing and supply management for hospitals and similar institutions; purchasing managers and buyers for manufacturers and distributors of healthcare products and services.

Minority and Women's Business Development Group

To educate and offer guidance regarding development and/or implementation of meaningful minority supply management programs providing business opportunities for minority- and women-owned firms.

Northeast Supply Management Group

Composed of members who have an interest in the interchange of ideas and knowledge that are specific to industries and commodities within the Northeast United States.

Services Group

Promotes a focus on providing "best practices" information to its members who are either in service industries or who buy services.

Southeastern Professional Procurement Group

Composed of members who have interest in the interchange of ideas and knowledge that are specific to industries and commodities within the Southeastern United States.

Women in Leadership Group

Provides an opportunity to educate members and companies on how to better develop and advance women within the supply management profession.

FORUMS:

ISM Forums are composed of members who purchase in a specific sector, and come together for the sole purpose of exchanging information and ideas about purchasing in that specific sector. Forum membership is **limited**.

Association Management Forum

Represents those members of ISM who are involved, either as employees or volunteers, with the management of their affiliate.

Hospitality Supply Management Forum

Supply management professionals, including foodservice purchasing managers, in the hospitality sector.

New York/New Jersey Forum

Represents members of ISM who are members of affiliates in New York and New Jersey.

Petroleum Industries Buyers Forum
Purchasers for refining companies and petroleum product producers.

Pharmaceutical Forum

Composed of members having responsibility for purchasing within the research-based pharmaceutical and biotech industry.

Rail Industry Forum

Purchasing and supply management people working within the North American rail industry.

Southwest Supply Chain Forum

Represents those affiliate members of ISM in the area encompassing Kansas, Louisiana, New Mexico, Oklahoma and Texas and is committed to provide the highest level of educational development opportunities to every purchasing and supply management professional in this geographic area.

Steel Buyers Forum

Supply management professionals who work with the steel industry, steel buyers and local steel buyers' groups to promote a better understanding of the steel buying function.

Utility Purchasing Management Group Forum

Officers, managers and employees of gas and electric utilities who are directly involved in purchasing or supply management.

If you are interested in
volunteering for a leadership
position in an ISM Group
or Forum, please contact
Melanie DePalma at 800/
888-6276, extension 3062,
or via e-mail
at mdepalma@ism.ws.

ISM National Group/Forum Enrollment Form

Groups and Forums offer their members the opportunity to promote the interchange of ideas and discussion of mutual challenges in their special area of interest.

To become a member of a national Group or Forum, "X" the one that best represents your industry.

GROUPS

ISM Groups are composed of members with common interests for education and networking in various topics. Group membership is open to all ISM Regular and Direct members.

- | | | |
|-------------------------------------------------------------------------|--------------------------------------------------------------------|--------------------------------------------------------------------|
| <input type="checkbox"/> Chemical | <input type="checkbox"/> Logistics and Transportation | <input type="checkbox"/> Minority and Women's Business Development |
| <input type="checkbox"/> Eastern Purchasing and Supply Management | <input type="checkbox"/> Maintenance, Repairs and Operations (MRO) | <input type="checkbox"/> Northeast Supply Management |
| <input type="checkbox"/> Electronic Commerce | <input type="checkbox"/> Materials Management | <input type="checkbox"/> Services |
| <input type="checkbox"/> Federal Acquisition and Subcontract Management | <input type="checkbox"/> Medical Industry | <input type="checkbox"/> Southeastern Professional Procurement |
| <input type="checkbox"/> Global | | <input type="checkbox"/> Women in Leadership |

FORUMS

ISM Forums are composed of members who purchase in a specific sector, and come together for the sole purpose of exchanging information and ideas about purchasing in that specific sector. Forum membership is limited.

- | | | |
|--------------------------------------------------------|------------------------------------------------------|--------------------------------------------------------------|
| <input type="checkbox"/> Association Management | <input type="checkbox"/> Petroleum Industries Buyers | <input type="checkbox"/> Southwest Supply Chain |
| <input type="checkbox"/> Hospitality Supply Management | <input type="checkbox"/> Pharmaceutical | <input type="checkbox"/> Steel Buyers |
| <input type="checkbox"/> New York/New Jersey | <input type="checkbox"/> Rail Industry | <input type="checkbox"/> Utility Purchasing Management Group |

After submitting this form, your name will be added to the appropriate Group/Forum membership roster.

Your ISM ID Number: _____ Dr. ___ Mr. ___ Mrs. ___ Ms. ___ Miss ___

First Name: _____ M.I.: _____ Last Name: _____

Organization Name: _____ Title: _____

Mailing Address: Business _____ Home _____ C.P.M. _____ A.P.P. _____

Address: _____

City: _____ State: _____ ZIP Code (+ four): _____ - _____

Telephone: _____ Fax: _____

E-Mail Address: _____

ONLINE ENROLLMENTS: Visit www.ism.ws; move cursor to **Members Only**; on foldout menu, select **Affiliates, Groups & Forums** — you'll need your ISM ID number — select **Group/Forum Enrollment Form**.

MAIL OR FAX TO: ISM Affiliate Support, P.O. Box 22160, Tempe, AZ 85285-2160

FAX: 480/752-7890