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Fine-Tune Your C.P.M. Exam Preparation with ISM Search

ISM's Web site, www.ism.ws, now has even more capabilities to help members prepare for their C.P.M. Exam. ISM Search, an improved search feature on the ISM Web site, can help you find and cross-reference supply information, making it easy to look up numerous supply-related subjects instantly. It's a valuable tool to improve your understanding of your weakest areas of professional knowledge.

Available only to members of ISM, the search feature offers access to archived white papers, industry discussions, conference keynote speaker presentations and information on a multitude of subjects from many unique sources. Access comes with your membership and is ready for immediate delivery.

How Best to Study with ISM Search

You've taken the C.P.M. Diagnostic test and have identified your weakest subject areas. You've got books and other resources, but now you're looking for secondary research and real-life examples to raise your understanding to a higher level. Simply go to ISM's Web site at www.ism.ws. ISM Search can be found in the top right corner of the Home Page.

Search <input type="text" value="strategic sourcing"/>	 advanced search site map
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Next, type the subject you wish to query — in this example, we've used "strategic sourcing." Click Go and you will receive a listing of numerous links to a large variety of resources which contain information on that specific subject. We've organized all of the site's content by topic area, so if you want to narrow your search by topic, select

Advance Search Results

You searched on: **strategic sourcing**

Displaying 1 to 10 of 1394 records

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RELEVANCE	TITLE
64%	Avoiding the Potholes on the E-Sourcing Highway: Understanding and Evaluating E-Sourcing Solutions Companies are feeling the pressure to rein in costs. Traditionally, they have looked to technology, implementing tools like sales force automation, etc. However, few have successfully applied automation technology to purchasing. Even though purchasing departments often oversee millions, if not billions of dollars, they have had no automation tools available to them to effectively manage processes or reduce costs. This is changing, e- Sourcing software solutions designed for purchasing departments can dramatically improve efficiencies and save companies money—all while making purchasing managers' jobs easier. So what do you need to look for in an e-sourcing solution, and what results can you expect?
64%	Strategic Sourcing and Supplier Diversity – Strategies for Success World class procurement organizations include world class strategic sourcing and supplier diversity processes. Corporations are streamlining procurement processes through strategic sourcing and supplier rationalization. Through focused strategies, supplier diversity and strategic sourcing can work together to add value to global procurement organizations and overall corporate strategic intents. Presenters will (a) describe the business case for a world class supplier diversity process (b) provide tools to integrate supplier diversity and strategic sourcing processes and (c) showcase success stories that demonstrate how diverse suppliers can be integrated with and actually benefit from the strategic sourcing process.
64%	Strategic Sourcing: Reducing Cost and Supporting Diversity Goals Today, procurement professionals achieve savings through sourcing strategies like volume consolidation, product specification improvement, best price evaluation, and competitive global sourcing. Procurement professionals are also tasked with meeting Supplier Diversity goals and increasing spend and opportunities for minority and women owned suppliers. Is achieving these savings through strategic sourcing while supporting a supplier diversity initiative possible?
63%	Beyond Strategic Sourcing: Strategic Supplier Relationship Management Supply management became increasingly important in the last years of the twentieth century with the concurrent rise of strategic sourcing. By 1998 over half of Fortune 500 companies had a strategic sourcing program in place. Centralized purchasing departments were empowered to

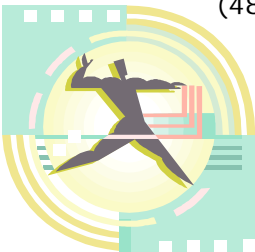
Advanced Search. In addition, each publication is given a relevance score at left to indicate which items most closely match. Thousands of subjects are available.

The next time you need extra help studying for your C.P.M. Exam, or when you need a quick brush-up on any supply subject, use ISM Search. It's fast and free to members. With thousands of subjects and archived presentations, ISM Search provides you with the tools to be more effective when preparing for your C.P.M. Exam.

Plan to Complete Your C.P.M.

There is plenty of time to complete your C.P.M. before the end of 2008. If you are just beginning the process, it is recommended that you download the C.P.M. [Exam Registration and Information brochure](#).

To register for the exam, you must first contact ISM. Registration is available online at www.ism.ws; select Certification, then Online Forms. You may also register by mail, fax (480/752-2299), phone (800/888-6276 or 480/752-6276, extension 401) or use the registration form in the [C.P.M. Exam Registration and Information brochure](#). Registrations are valid for one full year from the date of your registration with ISM. Once you have registered with Customer Service, there is a 48-hour waiting period before you may schedule an appointment with Prometric Testing Center.



In addition to taking your exams through Prometric, ISM also offers half-price C.P.M. Exams (paper-and- pencil) at the Annual ISM International Conference & Exhibit. This is a one-time per year opportunity for you to save a lot of money on your exams. Take advantage of this valuable opportunity at ISM's next Annual Conference, May 6–9, 2007, in Las Vegas.

Once you have passed the exams and have the required experience, the next step is to apply for your certification. For C.P.M. application information, visit www.ism.ws or call the certification information line at 800/888-6276 or 480/752-6276, extension 3027.

Certified Purchasing Manager (C.P.M.) Information Update



The Institute for Supply Management™ (ISM) is currently updating its records on the education level of all active C.P.M.s. If you are currently a C.P.M., please update your information now in the [Certified Purchasing Manager \(C.P.M.\) Information Update](#).

New Qualification Exam Specifications Near Completion

Exam specifications for Institute for Supply Management™'s new qualification will be available on ISM's Web site October 1, 2006. You can view the specifications by going to www.ism.ws/Certification.

University of Phoenix Online Now Accepts NYBOR PONSI Recommendation

The University of Phoenix online now accepts the full credit recommendation by the New York Board of Regents Program on Non-Collegiate Sponsored Instruction (NYBOR PONSI) of up to 12 undergraduate college credits for attaining your C.P.M. Years ago, NYBOR PONSI reviewed the original C.P.M. program and recommended that colleges and universities consider awarding college credit to those who have passed the C.P.M. Exam.

Many other institutions of higher learning also accept NYBOR PONSİ recommendations of college credit for attaining your C.P.M. To find out if the institution you are working with will award undergraduate college credit, please refer to the Non-Collegiate Sponsored Instruction College Credit Recommendation for the Institute for Supply Management™. The most current recommendation information is available from ISM's Web site at www.ism.ws — select Certification, Online Forms and then [College Credit Information and Transcript Request](#). Pay particular attention to the recommendation for the program you completed.

ISM's 92nd Annual International Supply Management Conference and Educational Exhibit

May 6-9, 2007, Bally's Hotel and Casino, Las Vegas, NV

The Future of Supply Management — Continuity of Supply
Registration opens December 2006



Improve Your Terminology with ISM's New *Glossary of Key Supply Management Terms*

The updated ISM [Glossary of Key Supply Management Terms](#) is a valuable reference tool for supply professionals, academics, researchers and students. Available November 1st, the expanded new fourth edition includes information from all disciplines within supply management. It also includes a searchable CD and almost 300 new legal terms.

The publication's expanded content is a result of collaboration with numerous subject matter experts and sources representing the entire spectrum of supply management — including supply practitioners, attorneys and academicians — and a comprehensive review of printed and Web-based sources across private, public and industry sectors. Each existing definition was carefully reviewed and all definitions have been written or selected specifically for this edition to reflect the current global business environment.

For more information on the new *Glossary of Key Supply Management Terms*, visit ISM's Web site at www.ism.ws/products or call ISM Customer Service at 800/888-6276, extension 401.

ISM Knowledge Center Expands Online Course Offerings!

Institute for Supply Management™ has teamed-up with Accenture's Supply Chain Academy to bring supply professionals greater access to online courses. Available this fall, the expanded offerings provide visitors to ISM's Knowledge Center with greater choices for continuing education opportunities across the entire spectrum of supply management.

ISM Knowledge Center combined with Accenture's Supply Chain Academy courses offer global training programs designed specifically for supply chain professionals. With world-class content developed by experts from more than 30 leading organizations, professional associations, industry consortia and educational institutions, they are accessible at any time to meet the user's self-paced requirements.

Two new Instructor-Led courses are also back in the Knowledge Center line-up. ISM will offer *Supply Chain Management*, an introductory course to help supply managers become more effective and improve efficiency, and *Purchasing and the Law*, an introduction to

contract law and the Uniform Commercial Code (UCC), including contract formation, performance and remedies as well as agency law and a variety of other legal areas that affect supply management.

Whether you're looking to improve your own skills as an individual or interested in building the capabilities of your organization, ISM's Knowledge Center is your total resource.

For more information on how ISM's Knowledge Center can help develop your skills, visit us online at www.ism-knowledgecenter.ws.



Earn CEHs with Knowledge Center Courses

Enroll in any of ISM's self-paced online courses and earn Continuing Education Hours (CEHs) toward recertification — when and where it's convenient for you. Knowledge Center courses are offered through two types of Web-delivered formats — self-paced online learning and instructor-led online education. Both formats allow you to further your supply management education and professional development without any travel requirements. By taking ISM's online courses, it's easy for you to earn CEHs while keeping up with the latest trends in supply chain management. Visit ISM's Knowledge Center today to find out more: www.ism-knowledgecenter.ws.

Reminders About Continuing Education Hours (CEHs)

Continuing Education Hours (CEHs) do not need to be pre-approved by ISM. Candidates are responsible for tracking their continuing education until they are ready to apply for recertification or lifetime certification.

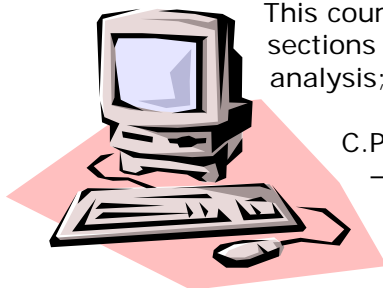


Prepare for Your C.P.M. Exams at Your Own Pace

As a participant in ISM's *C.P.M. Online Self-Study Courses*, you can determine how often you access the content of each self-paced course. Study on your own time and schedule. All four courses focus on preparing individuals to take the C.P.M. Exam. Earn 10 CEHs for each C.P.M. and A.P.P. self-study course. The following online self-study C.P.M. courses are currently available:

C.P.M. Online Review Course #1 (Module 1) — Purchasing Process — 3936

This course focuses on the 20 tasks contained in Module 1, and includes sections on: identifying requirements; preparation of solicitations; supplier analysis; and contract execution, implementation and administration.



C.P.M. Online Review Course #2 (Module 2) — Supply Environment — 3937

This course focuses on the 17 tasks contained in Module 2, and includes sections on: negotiations; information technology;

quality issues; internal relationships; and external relationships.

C.P.M. Online Review Course #3 (Module 3) — Value Enhancement Strategies — 3938
This course focuses on the 16 tasks contained in Module 3, and includes sections on: sourcing analysis; supply and inventory management; value-enhancing methods; and forecasting strategies.

C.P.M. Online Review Course #4 (Module 4) — Management — 3939
This course focuses on the 14 tasks contained in Module 4, and includes sections on: management and organization; and human resources management.

Each course is also available in hardcopy format. Contact ISM's Customer Service Department for more information on the C.P.M. program and these self-study courses, or to request a catalog that details each course and its benefits. You may also obtain information by visiting the ISM Web site at www.ism.ws or the Knowledge Center Web site at www.ism-knowledgecenter.ws.

Get Feedback from Peers

ISM has a discussion forum specifically for current or potential certification program participants. Questions posted on the discussion forum are answered by both ISM staff and your peers. This forum is open to members and nonmembers alike. Go to www.ism.ws, select Certification and then C.P.M./A.P.P. Discussion Area. Or you may use this link: [Certification Discussion Forum](#).

ISM encourages you to visit this area on a regular basis and assist others with their questions or concerns. Please remember that the purpose of this discussion forum is to provide information and support for others going through the certification process. Discussion of specific questions or answers on the exam is prohibited and may affect your certification status.



October's *Educational Resource Catalog* Highlights New Offerings

Shipping soon, the October edition of ISM's *Educational Resource Catalog* is your complete source for training and professional development. This edition offers several new seminar topics, a multitude of new online courses and many other products and services that are global in scope and designed specifically to meet your professional needs.

ISM members automatically receive the catalog three times per year. For information about ISM membership, call Customer Service at 800/888-6276 or 480/752-6276, extension 401, or visit us online at www.ism.ws.

Note to Affiliates: ISM affiliates may reprint *Supply Line 2055* articles in their newsletters and magazines with credit given to *Supply Line 2055*.